Consolidated Financial Statements and Accompanying Supplemental Information with Independent Auditor's Report

Years Ended June 30, 2021 and 2020







#### **Independent Auditor's Report**

Board of Directors Healing Waters International, Inc. and Affiliates Golden, Colorado

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of Healing Waters International, Inc. and Affiliates which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Healing Waters International, Inc. and Affiliates as of June 30, 2021 and 2020 and the consolidated changes in its net assets and its consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.



#### **Report on Supplemental Information**

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statements of financial position and activities and changes in net assets as of June 30, 2021 and 2020, and for the years then ended, are presented for the purpose of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Wipfli LLP

Lakewood, Colorado

September 23, 2021

## **Consolidated Statements of Financial Position**

June 30,	2021		2020
Current assets:			
Cash and cash equivalents	\$	877,461 \$	821,644
Investments held to maturity		112,470	123,378
Accounts receivable, net of allowance for doubtful accounts			
(2021 - \$10,600; 2020 - \$10,632)		160,895	111,716
Inventory		123,343	107,787
Prepaid expenses and other		18,457	19,929
Total current assets		1,292,626	1,184,454
Property, equipment and improvements, at cost:			
Computer equipment and software		11,868	32,214
Leasehold improvements		3,460	10,623
Office furniture		7,751	7,751
Vehicles		143,039	143,039
	-		
Total property, equipment and improvements, at cost		166,118	193,627
Less accumulated depreciation and amortization		134,356	158,368
Less accumulated depreciation and amortization	-	134,330	138,308
Net property, equipment and improvements		31,762	35,259
Total assets	\$	1,324,388 \$	1,219,713

## Consolidated Statements of Financial Position

June 30,		2021	2020
Current and total liabilities:	_	4	
Accounts payable	\$	34,912 \$	35,162
Accrued expenses		87,227	77,263
Refundable advance		-	138,400
Total liabilities		122,139	250,825
Net assets: Without donor restrictions:			· .
Operating		631,511	463,823
Net investment in property, equipment and improvements		31,762	35,259
Total without donor restrictions		663,273	499,082
With donor restrictions:			
Purpose restrictions		538,976	469,806
Total net assets		1,202,249	968,888
Total liabilities and net assets	\$	1,324,388 \$	1,219,713

Consolidated Statement of Activities and Changes in Net Assets

	2021							
	Wi	thout Donor	٧	Vith Donor		Percent of		
Year Ended June 30,	R	estrictions	R	Restrictions	Total	Total Support		
Support and revenue:								
Contributions	\$	775,540	\$	1,320,940 \$	2,096,480	90.1 %		
Water sales	•	82,695	•	-	82,695	3.5		
Other sales income		5,861		-	5,861	0.3		
SBA Paycheck Protection		-,			-,			
Program income		138,400		-	138,400	5.9		
Other income		4,199		-	4,199	0.2		
Net assets released from restrictions:		•			•			
Satisfaction of program restrictions		1,251,770		(1,251,770)	-	-		
· -								
Total support and revenue		2,258,465		69,170	2,327,635	100.0		
						_		
Expenses:								
Program		1,719,579		-	1,719,579	73.9		
General and administrative		91,383		-	91,383	3.9		
Fundraising		273,005		-	273,005	11.7		
						_		
Total expenses before depreciation		2,083,967		-	2,083,967	89.5		
Changes in net assets before depreciation		174,498		69,170	243,668	10.5		
Other expense:								
Depreciation		(10,307)		-	(10,307)	(0.4)		
-								
Changes in net assets		164,191		69,170	233,361	10.1 %		
Net assets, beginning of year		499,082		469,806	968,888			
Net ecote and of year	۲.	CC2 272	۲	E20.076 6	1 202 242			
Net assets, end of year	\$	663,273	<b>&gt;</b>	538,976 \$	1,202,249			

Consolidated Statement of Activities and Changes in Net Assets

	2020							
	Wi	thout Donor	V	Vith Donor		Percent of		
Year Ended June 30,		estrictions		estrictions	Total	Total Support		
Support and revenue:								
Contributions	\$	803,914	\$	1,043,768 \$	1,847,682	93.8 %		
Water sales	·	106,435	•	-	106,435	5.4		
Other sales income		6,933		-	6,933	0.4		
Other income		8,278		-	8,278	0.4		
Net assets released from restrictions:		•			•			
Satisfaction of program restrictions		960,242		(960,242)	-	-		
				-				
Total support and revenue		1,885,802		83,526	1,969,328	100.0		
Expenses:								
Program		1,738,032		-	1,738,032	88.3		
General and administrative		87,210		-	87,210	4.4		
Fundraising		337,877		-	337,877	17.3		
Total expenses before depreciation		2,163,119		-	2,163,119	110.0		
Changes in net assets before depreciation		(277,317)		83,526	(193,791)	(10.0)		
Other expense:								
Depreciation		(7,665)		_	(7,665)	(0.4)		
Depreciation	_	(7,003)			(7,003)	(0.4)		
Changes in net assets		(284,982)		83,526	(201,456)	(10.4)%		
Net assets, beginning of year		784,064		386,280	1,170,344			
Net assets, end of year	\$	499,082	\$	469,806 \$	968,888			

## **Consolidated Statement of Functional Expenses**

Year Ended June 30, 2021		Program	General and Administration	Fundraising	-	Total	Percentage of Total Revenue- \$2,327,635
Salaries and benefits	\$	550,590	\$ 59,516	\$ 197,932	Ś	808,038	34.7 %
Program expense	*	1,025,719	-	-		,025,719	44.1
Office expense		81,313	4,932	12,255		98,500	4.2
Travel		11,709	55	870		12,634	0.5
Development, marketing, and		,				ŕ	
promotion		9,861	6,449	52,388		68,698	3.0
Technology expense		18,013	1,336	3,586		22,935	1.0
Professional fees		4,688	16,085	1,035		21,808	0.9
Other expense		17,686	3,010	4,939		25,635	1.1
Total expenses before depreciation		1,719,579	91,383	273,005	2	2,083,967	89.5
Depreciation expense		10,307	_	_		10,307	0.4
Total expenses	\$	1,729,886	\$ 91,383	\$ 273,005	\$ 2	2,094,274	89.9 %
Percentage of total expenses		82.6 %	4.4 %	13.0 %	, 	100.0 %	, )

## **Consolidated Statement of Functional Expenses**

Year Ended June 30, 2020	Program	General and Administration	Fundraising	Т	otal	Percentage of Total Revenue- \$1,969,328
Salaries and benefits	\$ 581,945	\$ 55,885	\$ 202,574	. \$	840,404	42.7 %
Program expense	1,000,130	-	-	1,	000,130	50.8
Office expense	88,060	5,543	18,344		111,947	5.7
Travel	22,805	991	34,312		58,108	3.0
Development, marketing, and						
promotion	4,621	4,621	68,480		77,722	4.0
Technology expense	19,868	1,485	4,654		26,007	1.3
Professional fees	8,704	14,276	2,371		25,351	1.3
Other expense	11,899	4,409	7,142		23,450	1.2
Total expenses before depreciation	1,738,032	87,210	337,877	2,	163,119	110.0
Depreciation expense	7,665	_	-		7,665	0.4
Total expenses	\$ 1,745,697	\$ 87,210	\$ 337,877	\$ 2,	170,784	110.4 %
Percentage of total expenses	80.4 %	4.0 %	5 15.6 %	6	100.0 %	, )

## Consolidated Statements of Cash Flows

Years Ended June 30,	2021	2020
Cash flows from operating activities:	222.254	(204 456)
Changes in net assets	\$ 233,361 \$	(201,456)
Adjustments to reconcile change in net assets		
to net cash provided (used) by operating activities:		
Depreciation	10,307	7,665
Interest income reinvested	(2,681)	(3,949)
SBA Paycheck Protection Program income	(138,400)	-
Change in allowance for doubtful accounts	(32)	10,632
Contribution of equipment	(3,350)	-
Changes in operating assets and liabilities:		
Accounts receivable	(49,147)	12,740
Inventory	(15,556)	10,201
Prepaid expenses and other	1,472	939
Accounts payable	(250)	3,086
Accrued expenses	9,964	(2,540)
•	•	<u> </u>
Net cash provided (used) by operating activities	45,688	(162,682)
Cash flows from investing activities:		
Proceeds from investment held to maturity	13,589	40,000
Purchases of property and equipment	(3,460)	•
Purchases of property and equipment	 (3,460)	(24,000)
Net cash provided by investing activities	10,129	16,000
Cash flows from financing activities:		
Proceeds from refundable advance	_	138,400
Trocceus from retaindable advance		130,400
Net decrease in cash and cash equivalents	55,817	(8,282)
	024 644	020.026
Cash and cash equivalents, beginning	 821,644	829,926
Cash and cash equivalents, ending	\$ 877,461 \$	821,644

#### Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies

#### **Nature of Operations**

Healing Waters International, Inc. ("HWI") is on a mission to end the global water crisis. HWI custom engineers and builds holistic clean water solutions and spreads God's love in at-risk communities around the world, empowering people not just to survive, but to thrive – physically, socially, and spiritually.

It starts with providing safe water, but water alone is not enough. Teaching health & hygiene classes and business management skills provides an integrated solution. The interdependence of these elements is the key to changing lives and communities.

HWI begins with an assessment of a community's WASH (water, sanitation and hygiene) needs and then works with local leaders to develop the knowledge, tools and economic resources they need to ensure sustainable access to safe water. HWI then designs a Holistic WASH Solution with three primary components: water purification technology, sanitation & hygiene education and water micro-businesses.

#### Water Purification Systems

HWI's engineering team designs and implements water purification systems custom designed for each community. They leverage reliable and powerful tools to provide a lasting supply of safe water and train the site partner in systems operation and maintenance.

#### Sanitation & Hygiene Education

Education has the power to transform people exponentially. Sanitation & hygiene education teaches families and communities about the long-lasting effects of living healthy lives: from drinking safe water to hand washing, to properly cleaning food, as well as the health risks and alternatives to open defecation.

#### Water Micro-Businesses

HWI works with site partners to develop and implement a community-appropriate water distribution and sales model that when executed, produces income that covers system maintenance costs, supports sustainability, and that may also provide additional profit for reinvestment in the community.

HWI places the right equipment, tools, and resources into the hands of local partners in order to equip them to serve the tangible needs of their communities. All holistic transformation water systems are locally owned and operated by an accountable site leadership team and is designed to have, at minimum, a 10-year life.

HWI is exempt from income taxes under Internal Revenue Code (the "Code") Section 501(c)(3) and is not a private foundation under Section 509(a) of the Code. Contributions are HWI's primary source of support and revenue.

#### Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Nature of Operations (Continued)

Water Micro-Businesses (Continued)

In connection with its overseas ministry, HWI maintains operations in countries outside the United States ("Foreign Affiliates"). The assets, liabilities, and activities of the foreign operations in Guatemala, Dominican Republic, Mexico, and Haiti are included in these consolidated financial statements.

#### **Principles of Consolidation**

Due to the influence of control by HWI, foreign affiliates are considered to be controlled affiliates of HWI. The consolidated financial statements include the consolidated financial sources and activities of HWI and foreign affiliates. The financial sources and activities related to foreign affiliates have been identified under the "Foreign operations" section at the end of Note 1. All significant inter-entity balances and transactions have been eliminated.

#### **Basis of Presentation**

The consolidated financial statements are prepared using the accrual method of accounting under accounting principles generally accepted in the United States of America ("U.S. GAAP") whereby income is reported as earned and expenses reported as incurred.

The consolidated financial statements of HWI have been prepared in accordance with U.S. GAAP, which require HWI to report information regarding its financial position and activities according to the following net asset classifications:

- Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended to perform the primary objectives of HWI in accordance with the limitations of its charter and bylaws. These net assets may be used at the discretion of HWI's management and the Board of Directors to achieve the mission of HWI. Decreases in net assets without donor restrictions generally result from expenses incurred for program and supporting services conducted by HWI.
- Net assets with donor restrictions: Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of HWI or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. HWI has no funds held in perpetuity as of June 30, 2021 and 2020.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the consolidated statements of activities and changes in net assets.

Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Use of Estimates in Preparation of Consolidated Financial Statements**

The preparation of the financial statements in accordance with U.S. GAAP requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Cash and Cash Equivalents**

HWI considers currency on hand, demand deposits with banks or other financial institutions, treasury bills, commercial paper, money market funds or other investments with original maturities of three months or less to be cash and cash equivalents. At June 30, 2021 and 2020, cash and cash equivalents consisted of currency on hand and demand deposits with banks and other financial institutions in which the deposits are guaranteed by the Federal Deposit Insurance Corporation ("FDIC").

The operating accounts of HWI are held at institutions that provides insurance up to \$250,000 per FDIC-insured depository institution. Topic 825 of the Financial Accounting Standards Board Accounting Standards Codification ("FASB ASC"), Financial Instruments, identifies such accounts as a concentration of credit risk requiring disclosure regardless of the degree of risk. Risk related to deposits held outside of institutions participating in the above FDIC program is managed by maintaining deposits with high quality financial institutions. As of June 30, 2021 and 2020, the cash accounts maintained exceeded federally insured limits by approximately \$309,000 and \$241,000, respectively. HWI has not experienced any losses in these accounts and does not believe it is exposed to any significant credit risk on cash and cash equivalents.

#### **Accounts Receivable**

Accounts receivable consists primarily of unconditional promises to give (pledges receivable) which are recorded at the amount management expects to collect on balances outstanding at year-end. Management monitors outstanding balances and writes off, as of year-end, all balances that are not considered collectible. Pledges receivable are recognized as revenue and as assets in the period the unconditional promises are received. As of June 30, 2021 and 2020, pledges receivable were \$150,000 and \$96,366, respectively. The remaining balance of accounts receivable consists of amounts due from water stores serving urban communities in Guatemala. The allowance is based on management's conservative analysis of the collectability of accounts based on current business conditions. As of June 30, 2021 and 2020, the allowance for doubtful accounts for water store revenues from foreign affiliates was \$10,600 and \$10,632, respectively.

#### Inventory

Inventory consists of water system equipment, filters, pumps, components, maintenance parts, and water store consumables which is recorded at net realizable value on the first-in, first-out ("FIFO") method.

Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Property, Equipment and Improvements**

Property, equipment and improvements are stated at cost, or if donated, at the fair market value on the date of the gift. Property donated with restrictions regarding its use and contributions of cash to acquire property are reported as restricted support. Absent any donor stipulations, these restrictions expire when the asset is acquired or placed in service, and a reclassification is made from net assets with donor restrictions to net assets without donor restrictions at that time. HWI capitalizes all fixed assets greater than \$2,500. Depreciation is computed on the straight-line basis over estimated useful lives ranging from two to five years for all equipment and vehicles, and the shorter of the estimated useful life or the related lease term for leasehold improvements.

Depreciation expense was \$9,782 and \$7,665 for the years ended June 30, 2021 and 2020, respectively. Amortization expense related to website development, computer software and leasehold improvements was \$525 and \$0 for the years ended June 30, 2021 and 2020, respectively.

Management has reviewed the assets in other countries and has determined that they are under the control and ownership of HWI. While such items are recognized as assets of HWI, it should be noted that the political situation in many countries is subject to rapid change. Therefore, the reader should be aware that while HWI believes the assets are properly stated at the date of this report, subsequent changes could occur that would adversely affect the realizable value of the assets in other countries. In addition, it should be understood that the carrying value of the assets in other countries may not be representative of the amount that would be realized should the asset be sold.

#### **Long-Lived Assets**

HWI reviews the recoverability of long-lived asset when events or changes in circumstances occur that indicate the carrying value of the asset may not be recoverable. The assessment of possible impairment is based on the ability to recover the carrying value of the asset from the expected future pretax cash flows (undiscounted and without interest charges) of the related operations. If these cash flows are less than the carrying value of such asset, an impairment loss is recognized for the difference between estimated fair value and carrying value. The measurement of impairment requires management to make estimates of these cash flows related to long-lived assets, as well as other fair value determinations. During the years ended June 30, 2021 and 2020, no impairments occurred.

#### **Contributions**

Contributions are recorded when made, which may be when cash is received or unconditionally promised, or when ownership of donated assets is transferred to HWI. Contributions restricted by the donor for a specific purpose are recorded as support net assets with donor restrictions until the funds have been expended by HWI for the purpose specified. Upon satisfaction of the restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities and changes in net assets as net assets released from restrictions. Donated assets are recorded as contributions at their estimated fair value on the date of donation. All contributions are considered available for unrestricted use unless specifically restricted by the donor.

Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Revenue Recognition**

Contributions are recognized when cash, securities or other assets, or unconditional promises to give is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

Water sales are exchange transactions and are accounted for in accordance with FASB ASC Topic 606, *Revenue from Contracts with Customers* ("Topic 606"). The contract agreements entered into typically have two performance obligations, which are both satisfied on a monthly basis. For the first performance obligation, HWI will receive variable consideration based on a percentage of monthly water sales sold by the customer (percentage is defined in each customer contract) in exchange for overall water storage and maintenance. For the second performance obligation, HWI receives a monthly fixed fee to cover system repairs and upgrades. Payments are typically received monthly. HWI rarely has unsatisfied or partially unsatisfied performance obligations at year-end. There are no warranties, financing options, rebates, discounts, refunds, or concessions for additional consideration under Topic 606. For the years ended June 30, 2021 and 2020, accounts receivable related to contracts was insignificant.

The key factor affecting the amount, timing and uncertainty of HWI's revenue is its concentration of revenue attributed to contributions.

#### **Functional Allocation of Expenses**

The costs of providing various programs and supporting services have been summarized on a functional basis in the consolidated statements of activities and changes in net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The consolidated statements of functional expenses provides a detail of the natural classifications of those functional expenses and are determined on an equitable and rational basis. The consolidated financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, office expenses, travel and entertainment, promotion and advertising, technology expense, professional fees, and other expense that are allocated on the basis of use and time for the expenses.

#### **Foreign Operations**

In connection with its foreign affiliates, HWI has certain supporting facilities outside the United States. The account balances relating to foreign operations are reflected in the consolidated financial statements in United States dollars. Assets and liabilities on the consolidated statements of financial position presented are translated at the closing rate at the date of that consolidated statement of financial position. Income and expenses on the consolidated statements of activities and changes in net assets are translated at exchange rates at the dates of the transactions. Changes in exchange rates subsequent to the date of the consolidated financial statements could have an impact on asset valuation and HWI's foreign operations.

Notes to Consolidated Financial Statements

#### Note 1: Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Foreign Operations (Continued)

Included in the consolidated statements of financial position are foreign affiliate assets of \$54,312 and \$71,022 and liabilities of \$62,564 and \$56,961 as of June 30, 2021 and 2020, respectively. Included in the consolidated statements of activities and changes in net assets is foreign affiliate support and revenue of \$88,568 and \$113,411 and program service expense of \$410,630 and \$352,309 for the years ended June 30, 2021 and 2020, respectively.

#### **New Accounting Pronouncement**

In February 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-02, *Leases (Topic 842)*. When this standard is adopted, the primary accounting change will require lessees to recognize right of use assets and lease obligations for most operating leases, as well as finance leases. This new standard based on a proposed extension, is effective for financial statements issued for annual periods beginning after December 15, 2021. HWI is evaluating what impact this new standard will have on its consolidated financial statements.

#### **Subsequent Events**

Subsequent event have been evaluated by management as of the date of these consolidated financial statements. This date represents the date the consolidated financial statements were available to be issued.

#### Note 2: Availability and Liquidity

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, comprise the following:

Years Ended June 30,		2020	
Financial assets:			
Cash and cash equivalents	\$	877,461 \$	821,644
Investments held to maturity		112,470	123,378
Accounts receivable, net		160,895	111,716
Inventory		123,343	107,787
Total financial assets		1,274,169	1,164,525
Less donor restrictions amounts		538,976	469,806
Financial assets available to meet general expenditures			
over the next twelve months	\$	735,193 \$	694,719

#### Notes to Consolidated Financial Statements

#### Note 2: Availability and Liquidity (Continued)

As part of its liquidity plan, excess cash is invested in short-term investments, including time deposits with maturities of twelve months or less, money market accounts, and cash accounts. The liquidity management plan of HWI is structured to cover operating expenses and obligations as they come due.

#### **Note 3: Investments Held to Maturity**

During 2017, HWI invested in an investment fund through the purchase of two notes receivable which are classified as held to maturity and carried at amortized cost.

The first note has an outstanding balance of \$100,000, a fixed interest rate of 3.31% payable monthly with an original maturity date of June 15, 2018, which has been renewed annually. During 2020, the note was renewed with a fixed interest rate of 2.46% with a maturity date of July 24, 2021. In July 2021, the note was renewed with a fixed interest rate of 2.46% payable monthly with a maturity date of July 26, 2022.

The second note had an outstanding balance of \$50,000, a variable interest rate based on the three month LIBOR rate, adjusted monthly (0.34% as of June 30, 2020) with a maturity date of June 2023. However, the agreement with the investment fund allowed for HWI to redeem this investment upon its' request without prepayment penalty, in whole or in part. During the year ended June 30, 2020, HWI withdrew \$40,000 of the principal. During the year ended June 30, 2021, HWI withdrew the remaining balance of approximately \$13,600 and closed the investment account.

At the election of HWI, unpaid interest has been deferred and added to the principal balance and accrues interest based on the terms of the original note. The underlying investments of the investment fund consists of mortgage loans to religious organizations for the acquisition, development, and/or renovation of churches or church-related properties. As of June 30, 2021 and 2020, the balance of the notes, including unpaid interest, was \$112,470 and \$123,378, respectively.

As of June 30, 2021 and 2020, the estimated fair value of the investments approximated their amortized cost, therefore, no significant unrealized gains or losses are reflected.

#### **Note 4: SBA Paycheck Protection Program**

At June 30, 2020, HWI had a refundable advance liability of \$138,400. This amount resulted from the issuance of a Small Business Administration ("SBA") Paycheck Protection Program award as a result of legislation passed to assist businesses in navigating the Coronavirus pandemic. HWI determined this award to be a conditional grant award and applied the policy as described in Note 1, which says that conditional contributions and grants shall be reported as a refundable advance liability until the conditions are substantially met.

The conditions of this award included incurring eligible expenditures during the covered period of eight weeks and a formal review and approval of the forgiveness application by the lending institution. HWI applied for full forgiveness and received forgiveness notification from the SBA that the amount was fully forgiven in April 2021 and, therefore, the income is recognized as other income on the 2021 financial statements.

Notes to Consolidated Financial Statements

#### **Note 5: Net Assets with Donor Restriction**

Net assets with donor restrictions consist of donations restricted by the donors and are available for the following purposes as of June 30, 2021 and 2020:

	2021	2020
Water Systems	\$ 361,296 \$	397,772
Supplemental Projects and Grants	177,680	72,034
Total	\$ 538,976 \$	469,806

#### **Note 6: Retirement Plan**

HWI sponsors a simple IRA retirement plan (the "Plan") covering substantially all employees who meet specified service requirements as defined in the Plan document. The Plan allows for employee contributions up to the maximum allowable by the Code. Matching contributions by HWI are up to 3% of employee deferrals and totaled \$17,661 and \$18,037 for the years ended June 30, 2021 and 2020, respectively.

#### **Note 7: Commitments**

In May 2011, HWI entered into a lease agreement for office space in Golden, Colorado. The agreement, as amended, required initial monthly base rent of \$4,024, increasing to \$4,397 per month in the final year of the agreement. The lease was terminated in May 2021.

In May 2021, HWI entered into a new lease agreement for office space in Golden, Colorado which expires December 2024. The agreement requires initial monthly base rent of \$3,384, which increases annually up to \$3,816 per month in the final year of the agreement and includes additional common area maintenance charges.

The future minimum lease payments for fiscal years ending after June 30, 2021, are as follows:

2022	\$ 40,608
2023	42,336
2024	44,064
2025	22,896
Total	\$ 149,904

Total rent expense for the year ended June 30, 2021 and 2020, was \$68,104 and \$77,542, respectively.

#### Notes to Consolidated Financial Statements

#### **Note 8: Income Taxes**

FASB ASC Topic 740, *Income Taxes*, clarifies the accounting for uncertainty in income tax positions and defines the threshold for recognizing the tax benefits of tax return filing positions in the consolidated financial statements as "more likely than not" to be sustained upon examination, based on the technical merits of the positions. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized. Tax positions which previously would have failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which the threshold is met. Conversely, previously recognized tax positions which no longer meet the more-likely-than-not recognition should be derecognized in the first subsequent financial reporting period in which the threshold is no longer meet.

As HWI is qualified as a nonprofit under the Code, any income tax position would be primarily related to unrelated business activities outside the core mission of the HWI. Based on prior examinations of contractual arrangements of HWI and correspondence received from the Internal Revenue Service, management believes there to be no potential income tax positions that would result in related tax liability for HWI. Management will continue to evaluate any future contractual arrangements with respect to potential income tax positions under this guidance.

#### **Note 9: Business Conditions and Uncertainties**

On March 11, 2020, the World Health Organization declared the outbreak of a respiratory disease caused by a new coronavirus as a "pandemic". First identified in late 2019 and known now as COVID-19, the outbreak has impacted millions of individuals worldwide and the full outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on HWI's condition, liquidity, and future results of operations. As of the date of this report, HWI's operations have been impacted in both the United States and in the countries where it has staff. HWI has made adjustments to operations to reduce expenses and continues to monitor the situation in order to inform any further adjustments as management deems necessary. Management believes HWI has taken appropriate actions in response to the pandemic. Given the daily evolution of the COVID-19 crisis and the global responses to curb its spread, HWI is not able to estimate the effects of the COVID-19 crisis on future operations.

# Supplemental Information (See Independent Auditor's Report)

## **Consolidating Statements of Financial Position**

Assets			
Assets		Foreign	
June 30, 2021	U.S.	Affiliates	Total
Cash and cash equivalents	\$ 870,254	\$ 7,207 \$	877,461
Investments held to maturity	112,470	-	112,470
Accounts receivable, net of allowance			
for doubtful accounts (\$10,600)	150,000	10,895	160,895
Inventory	87,133	36,210	123,343
Prepaid expenses and other	18,457	-	18,457
Net property, equipment and improvements	31,762	-	31,762
Total assets	\$ 1,270,076	\$ 54,312 \$	1,324,388
Liabilities and Net Assets			
		Foreign	
	U.S.	Affiliates	Total
Current and total liabilities:			
Accounts payable	\$ 34,912		34,912
Accrued expenses	24,663	62,564	87,227
Total liabilities	 59,575	62,564	122,139
Net assets:			
Without donor restrictions:			
Operating	639,763	(8,252)	631,511
Net investment in property, equipment and improvements	31,762	(0,232)	31,762
			0 = / 1 = =
Total without donor restrictions	671,525	(8,252)	663,273
With donor restrictions:			
Purpose restrictions	538,976		538,976
Total net assets	1,210,501	(8,252)	1,202,249
Total liabilities and net assets	\$ 1,270,076	\$ 54,312 \$	1,324,388

## **Consolidating Statements of Financial Position**

Assets					
				Foreign	
June 30, 2020		U.S.		Affiliates	Total
Cash and cash equivalents	\$	803,819	۲	17,825 \$	821,644
Investment held to maturity	Ş	123,378	Ş	17,025 \$	123,378
Accounts receivable, net of allowance		123,370			123,370
for doubtful accounts (\$10,632)		96,366		15,350	111,716
Inventory		69,940		37,847	107,787
Prepaid expenses and other		19,929		37,0 <del>4</del> 7	19,929
Net property, equipment and improvements		35,259		_	35,259
The property of the man		00,200			00,200
Total assets	\$	1,148,691	\$	71,022 \$	1,219,713
Liabilities and Net Assets					
Liabilities and Net Assets				Foreign	
		U.S.		Affiliates	Total
		0.5.		Armates	Total
Current and total liabilities:					
Accounts payable	\$	35,148	\$	14 \$	35,162
Accrued expenses	7	20,316	Ψ	56,947	77,263
Refundable advance		138,400		-	138,400
Total liabilities		193,864		56,961	250,825
Not conto					
Net assets:					
Without donor restrictions:		440.760		44.064	462.022
Operating		449,762		14,061	463,823
Net investment in property, equipment and improvements	-	35,259	_		35,259
Total without donor restrictions		485,021		14,061	499,082
Total Militar asils restrictions		103,021		11,001	133,002
With donor restrictions:					
Purpose restrictions		469,806		-	469,806
Total net assets		954,827		14,061	968,888
13 1 455015		33 1,327		11,001	300,000
Total liabilities and net assets	\$	1,148,691	\$	71,022 \$	1,219,713

## Consolidating Statements of Activities and Changes in Net Assets

Year Ended June 30, 2021	d June 30, 2021 U.S.		Foreign Affiliates	Total
Support and revenue:				
Contributions	\$	2,096,480	\$ - \$	2,096,48
Water sales		-	82,695	82,69
Other sales income		-	5,861	5,86
Other income		142,587	12	142,599
Total support and revenue		2,239,067	88,568	2,327,635
Expenses:				
Program:				
Salaries and benefits		477,087	73,503	550,59
Program expense		734,803	290,916	1,025,71
Office expense		66,095	15,218	81,31
Travel		2,466	9,243	11,70
Development, marketing, and promotion		6,449	3,412	9,86
Technology expense		13,108	4,905	18,01
Professional fees		2,070	2,618	4,68
Other expense	-	6,871	10,815	17,68
Total program expenses		1,308,949	410,630	1,719,57
General and administrative:				
Salaries and benefits		59,516	-	59,51
Office expense		4,932	-	4,93
Travel		55	-	5
Development, marketing, and promotion		6,449	-	6,44
Technology expense		1,336	-	1,33
Professional fees		16,085	_	16,08
Other expense		3,010	-	3,01
Total general and administrative expenses		91,383	-	91,38
Fundraising:				
Salaries and benefits		197,932	_	197,93
Office expense		12,255	_	12,25
Travel		870	_	87
Development, marketing, and promotion		52,388	-	52,38
Technology expense		3,586		3,58
Professional fees			-	
Other expense		1,035 4,939	- -	1,03 4,93
Total fundraising expenses		273,005	-	273,00
Total expenses before depreciation		1,673,337	410,630	2,083,96
Transfer of funds to foreign affiliates		(309,530)	309,530	,
Changes in net assets before depreciation		256,200	(12,532)	243,66
·		•	, ,	•
Other expense:  Depreciation		(526)	(9,781)	(10,30
Changes in net assets		255,674	(22,313)	233,36
Net assets, beginning of year		954,827	14,061	968,88

## Consolidating Statements of Activities and Changes in Net Assets

nded June 30, 2020 U.S.		J.S.	Foreign Affiliates	Total
Support and revenue:				
Contributions	\$	1,847,682	·	\$ 1,847,682
Water sales		-	106,435	106,435
Other sales income		-	6,933	6,933
Other income		8,235	43	8,278
Total support and revenue		1,855,917	113,411	1,969,328
Expenses:				
Program:				
Salaries and benefits		497,321	84,624	581,945
Program expense		780,772	219,358	1,000,130
Office expense		70,901	17,159	88,060
Travel		8,933	13,872	22,80
Development, marketing, and promotion		4,621	-	4,62
Technology expense		15,123	4,745	19,86
Professional fees		2,458	6,246	8,70
Other expense		5,594	6,305	11,89
Total program expenses		1,385,723	352,309	1,738,032
General and administrative:				
Salaries and benefits		55,885	-	55,88
Office expense		5,543	-	5,54
Travel		991	-	99
Development, marketing, and promotion		4,621	-	4,62
Technology expense		1,485	-	1,48
Professional fees		14,276	-	14,27
Other expense		4,409	-	4,409
Total general and administrative expenses		87,210	-	87,210
Fundraising:				
Salaries and benefits		202,574	_	202,574
Office expense		18,344		18,34
Travel		34,312	_	34,312
Development, marketing, and promotion		68,480	_	68,480
Technology expense		4,654	_	4,654
Professional fees		2,371	-	2,37
Other expense		7,142	- -	7,14
Total fundraising expenses		337,877	-	337,87
Total expenses before depreciation		1,810,810	352,309	2,163,119
Transfer of funds to foreign affiliates		(234,235)	234,235	
Changes in net assets before depreciation		(189,128)	(4,663)	(193,793
Other expense:				
Depreciation			(7,665)	(7,665
Changes in net assets		(189,128)	(12,328)	(201,456
Net assets, beginning of year		1,143,955	26,389	1,170,34