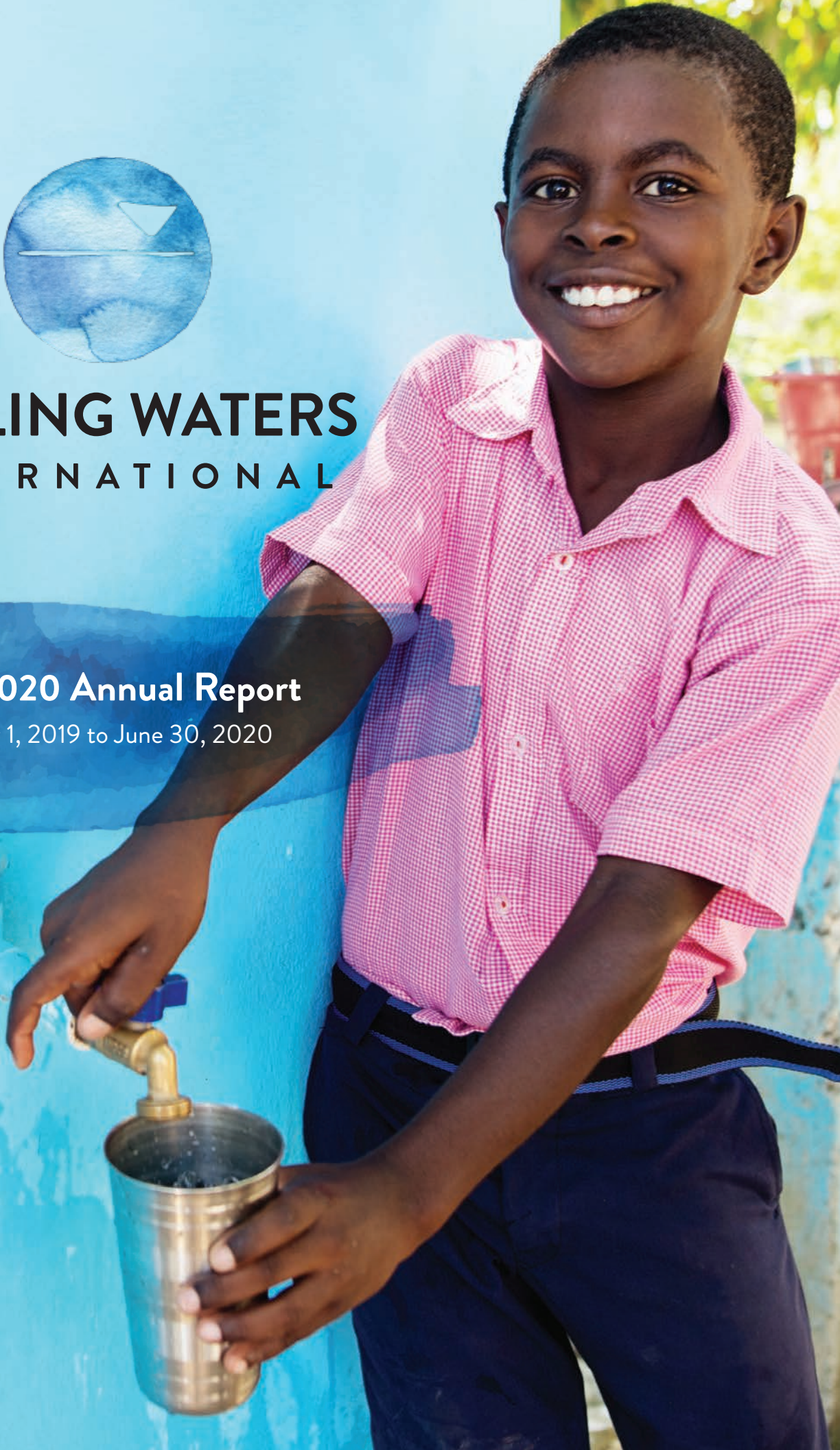


HEALING WATERS INTERNATIONAL

FY2020 Annual Report

July 1, 2019 to June 30, 2020



Trials and crises don't produce strong character, they only reveal it. That's true for individuals and for organizations. The year 2020 has presented all of us with trials and crises on multiple fronts: our health, our finances, businesses, careers, our national identity and more. I am so mindful of all the challenges people all over the world are facing right now.



It reminds me of the Gospel of Mark, chapter 4, when Jesus and his disciples were rowing their boat calmly across the Sea of Galilee when out of nowhere arose a fierce wind and waves that threatened to capsize them. All but one in the boat feared for their lives. But the one, Jesus, revealed who he was when he said to the storm "Peace, be still" and the wind and waves obeyed.

For Healing Waters International, the global pandemic has created incredible challenges – and opportunities. I'm thankful for the calm and the strength this organization and all of you – our ministry partners – have extended to show the peace, love and power of Christ to the most vulnerable communities and individuals whom we serve together.

With courage and innovation, our teams have responded to help meet the COVID induced spike for safe water and hygiene tools. Communities with established Healing Waters programs have shared safe water during this emergency with nearby communities that don't yet have safe water systems of their own.

While the economic impact of the pandemic shutdowns has caused us to adjust our operations and activities to reduce expenses, the impact of our work has not been diminished. So thank you to all who have stood with us and stepped in to fill the gaps!

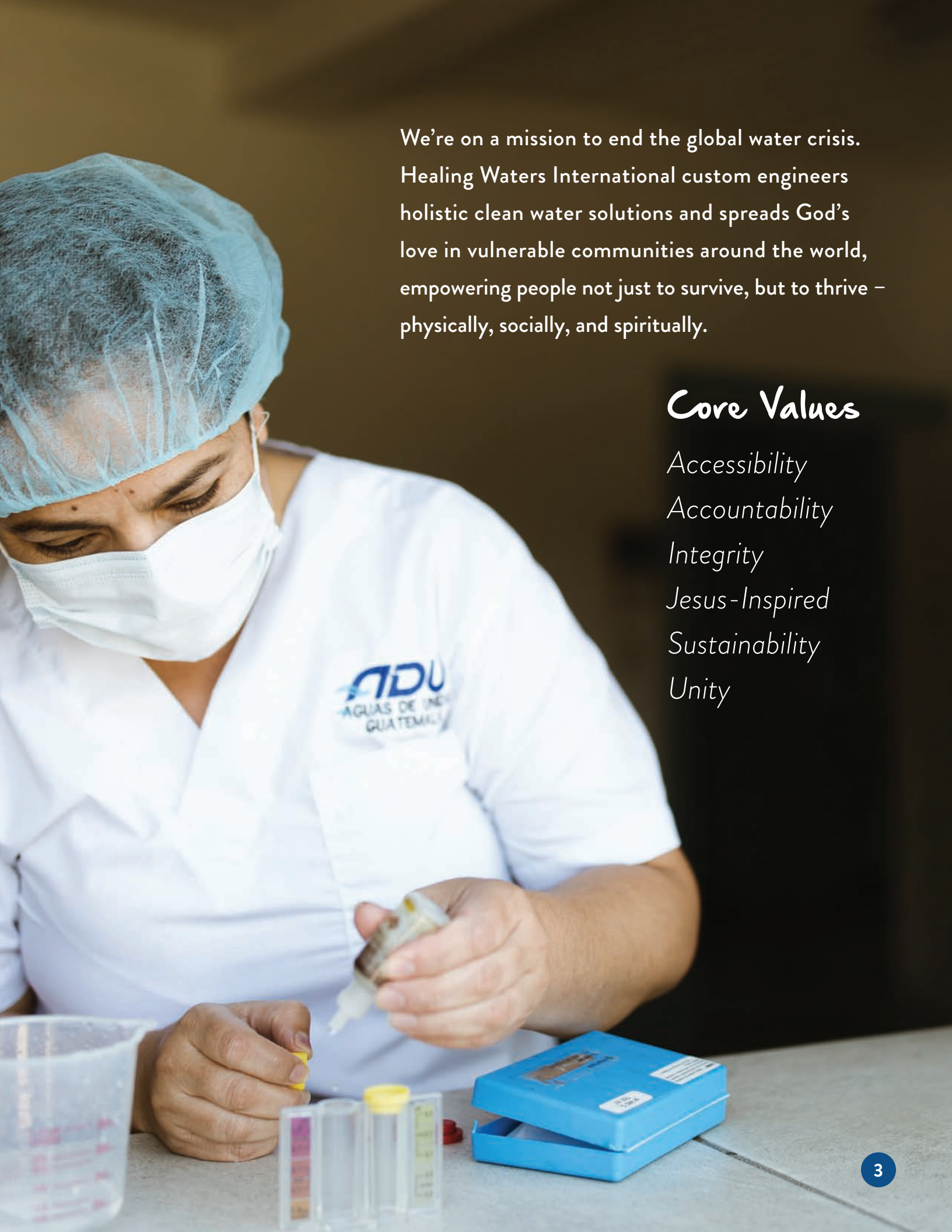
Organizations, especially charities, should lead and shine the light of love and truth, bringing clarity, hope

and practical help to marginalized communities in times of crisis when many are confused, vulnerable, fearful, and powerless to protect themselves and their loved ones. But we are honest and in humility recognize we can always do better, love better, listen to and learn more from each other in order to achieve our mission more successfully together.

This year and this pandemic are not over. We don't know what tomorrow holds. So, we still need each other. Thank you for your prayers, your gifts and your passion for the mission of safe water and the living water of Christ. Please continue to pray, give and love – as what's ahead will only further reveal what's inside of us.

Serving Together,

Rob Anthony, CEO
Healing Waters International



We're on a mission to end the global water crisis. Healing Waters International custom engineers holistic clean water solutions and spreads God's love in vulnerable communities around the world, empowering people not just to survive, but to thrive – physically, socially, and spiritually.

Core Values

Accessibility

Accountability

Integrity

Jesus-Inspired

Sustainability

Unity

Healing Waters' Strategic Partnerships

We firmly believe that in order to reach the most people and maximize our ability to serve, collaboration is key. We work with some of the best organizations out there and are always looking to join forces with new ones. By partnering with other ministries, NGOs, and even for-profit organizations, we are able to reach more communities and people who need clean water. They share our vision to solve the water crises in communities all around the globe.



Partnership Spotlight



Our partnership with Jibu, which means “solution” in Swahili, has allowed us to reach hundreds of thousands of people in countries such as Uganda, Rwanda, and Kenya. Jibu makes drinking water affordable to underserved urban populations throughout East Africa. Their primary goal is to help launch social entrepreneurs with micro-businesses to provide safe drinking water to reduce waterborne disease as well as the carbon emissions and respiratory illness caused by boiling water over wood and charcoal.

They make a special effort to proactively recruit women, as they focus on providing young women with the business and life skills to launch them into the work force. This partnership is an important example of how an SWE (safe water enterprise) and a charity can work together to bridge the UN’s Sustainable Development Goals (SDGs) for safe water that global governmental agencies such as USAID and philanthropic-minded foundations are focused on. Healing Waters is Jibu’s go-to-supplier for custom designed water filtration systems which have included UF, RO, and solar water systems that are adapted and scaled for different community safe water needs. This is “mission alignment” for Healing Waters!



Health and Hygiene

Educating the Vulnerable During a Pandemic

The CDC reports that if everyone routinely just washed their hands with soap and water, a million deaths a year could be prevented. And that is during a “normal” year. When you add in a global pandemic like COVID-19, then health & hygiene becomes even more critically important.

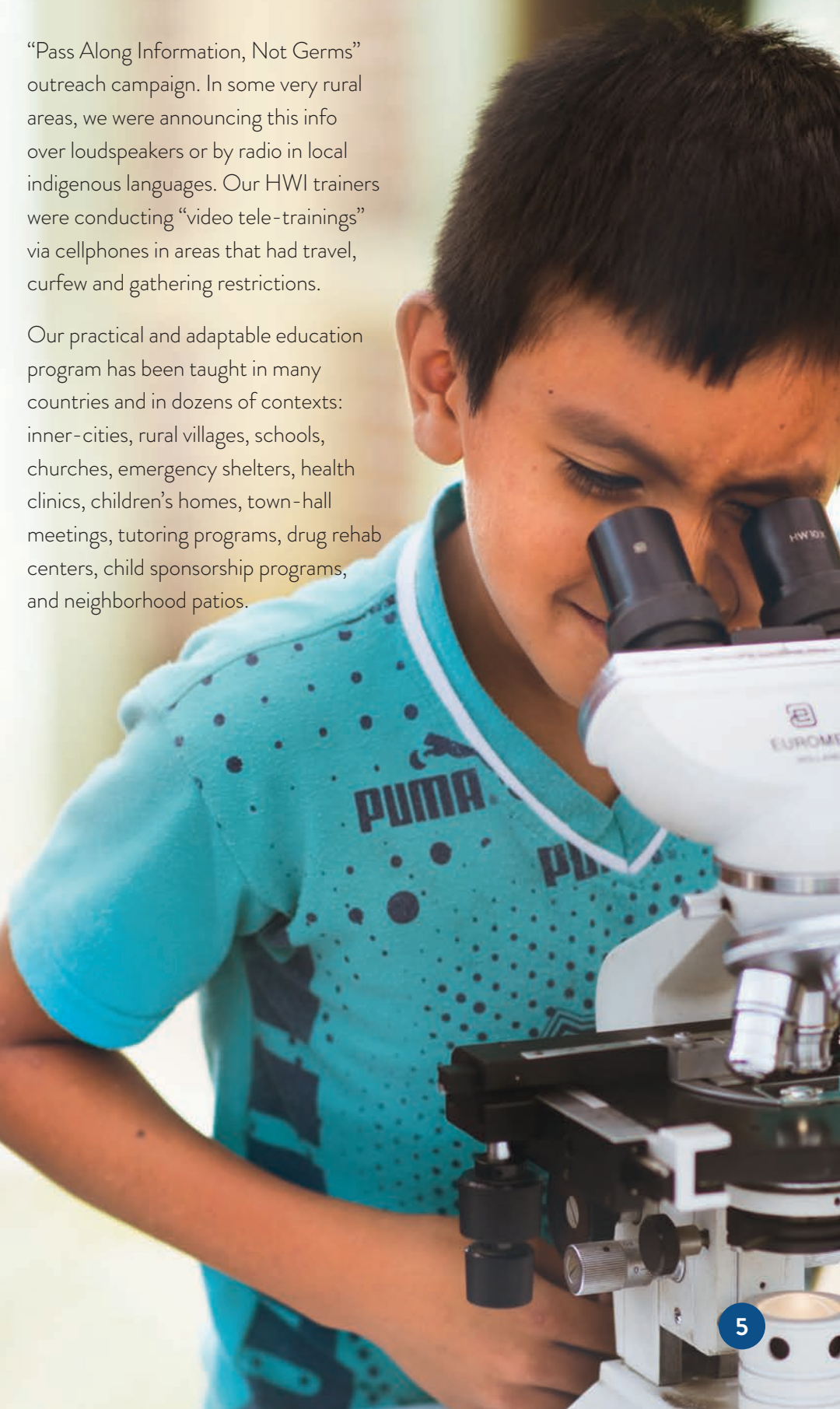
That is why at Healing Waters we focus on teaching women and children about health and hygiene. Children are forming habits that they will carry with them for the rest of their lives. And women tend to be the keepers and influencers of the health and hygiene of the family and home.

During FY20, we had a record-breaking 7289 participants in our health & hygiene program plus we had more than 765 local volunteer trainers implementing our training program. A sampling of our curriculum topics include: *Water is Life or Death*, *How Germs Make Us Sick*, *Wash Your Hands*, *Healthy Body On The Outside*, *Nutrition For The Family*, and much more.

As we pivoted to find innovative workarounds during COVID-19 restrictions, we distributed COVID facts, myths, and prevention info to our H&H trainers to share in their communities via WhatsApp, Facebook, and other social media apps. We hung banners, posters, and flyers at water kiosks, handwashing stations, outside markets, schools, and health outposts to build awareness for our

“Pass Along Information, Not Germs” outreach campaign. In some very rural areas, we were announcing this info over loudspeakers or by radio in local indigenous languages. Our HWI trainers were conducting “video tele-trainings” via cellphones in areas that had travel, curfew and gathering restrictions.

Our practical and adaptable education program has been taught in many countries and in dozens of contexts: inner-cities, rural villages, schools, churches, emergency shelters, health clinics, children’s homes, town-hall meetings, tutoring programs, drug rehab centers, child sponsorship programs, and neighborhood patios.



Playa de Oro: The Forgotten Village

How Project Sponsorships Can Save A Community

Known as the “Forgotten Village,” Playa de Oro is a community of about 85 families on the shores of Lake Amatitan, just south of Guatemala City. In this very marginalized village, most families lacked access to safe drinking water. Nearby Lake Amatitan is full of pollution. A partnership bloomed between St. Michael Parish in South Dakota and Healing Waters International (HWI) to install a holistic W.A.S.H. (Water, Sanitation, and Hygiene) project in Playa de Oro to reach the forgotten.




St. Michael Parish has been supporting community development efforts in Playa de Oro for years. They have established a strong on ground presence and rapport with the village which helps create empowerment at the local level to ensure long-term sustainability of a W.A.S.H. project. Healing Waters has a strong track record in Guatemala with effectively implementing more than 87 water projects throughout Guatemala.



Early in 2020, Healing Waters began the construction of bathrooms, water storage tanks, and a service kiosk building to house a water purification system. HWI engineers custom designed a reverse-osmosis (RO) water purification and bottling system sized to serve their entire community.





HWI was in the implementation stage when COVID-19 restrictions hit Guatemala and put a temporary halt to construction efforts. Because this village had such a great need for safe water, HWI jumped into action and organized the delivery of safe water from another one of its sites, San Juan Alotenango, to Playa de Oro, because the municipal water delivery services were expensive and had been disrupted by COVID. It was a huge blessing to Playa de Oro to receive safe water during the outbreak of a pandemic!

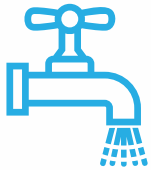
When restriction levels lifted, HWI was able to complete the installation, and the inauguration of the Playa de Oro water kiosk was held in June! In addition, HWI has launched Health & Hygiene education programs within the community as well as micro-business and technical training to sustain their small water enterprise. This partnership between St. Michael Parish, the local community leaders, and Healing Waters shows the power of partnerships. Playa de Oro is no longer the forgotten village...it is now the empowered village.

“

In our community we have gone through difficult times due to the lack of water, because water helps us to drink, clean our houses, wash clothes, and cook. Two months ago we were blessed to receive the water purification plant, and now our health has improved and we can give clean water to drink to our children. This will prevent them from missing school and constantly getting sick to their stomachs.”

—Mrs. Reina Telon

FY2020 Global Impact



419

Total active projects



7,289

New Health & Hygiene participants



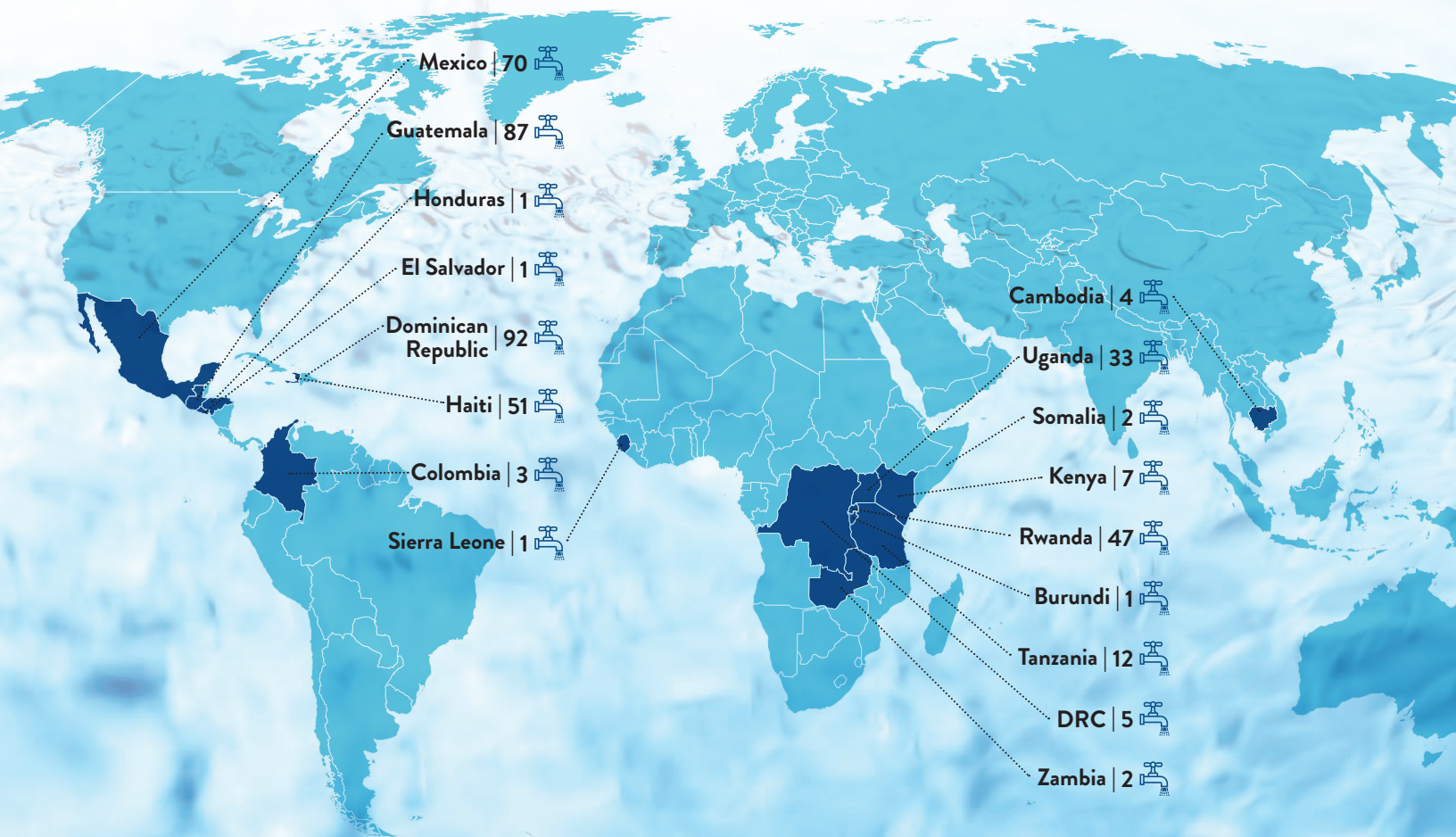
308K

People served with safe water



1.51B

Cumulative liters distributed



Product Highlight

The Power of Solar Water Systems

Healing Waters Is harnessing the power of solar energy to help provide safe water for children and families in remote or underdeveloped communities around the world. HWI has been innovative in designing and implementing solar-powered water systems that are highly efficient and help provide a dependable water supply solution in areas where clean water is scarce and the power supply is unreliable or nonexistent.

Often there is a lack of reliable grid power or limited access to fuel – due to cost or availability – needed to run safe water systems. In many of the communities where HWI installs water systems, solar powered systems are not only sustainable and efficient, but often the only option for providing access to clean water. In Haiti for example, the

raw water source is brackish well water, and the communities have unreliable access to grid power. In order to treat the water, enough energy is needed to pump water up the well and pressurize it to be treated by reverse osmosis. So water treatment systems like Healing Water's Solar RO System are in high demand, because they have the capability to pump at high pressures without consuming a lot of energy. The HWI solar system can run directly on DC power from solar panels eliminating the need for batteries and inverters. The water quality provided exceeds U.S. EPA drinking water standards. The operating and maintenance costs for solar powered water purification systems can be 80% less than non-solar systems. One of the important outcomes is sustainability.



Shown here are renderings of HWI's Solar Reverse-Osmosis-based Water Purification and Bottling System which has been custom-configured by HWI engineers for use in specific water sites in Haiti. The system details shown in the renderings here could vary per installation. For example, the pressure source for raw water supply could originate from a submersible pump in a well instead of a jet pump as pictured here.

The GAMMA Project: Technology Innovation



The Global Asset Monitoring, Management and Analytics (GAMMA) platform is an ultra-low-cost remote monitoring system developed by researchers at the Center For Distributed Energy at Georgia Tech. Healing Waters is collaborating with Georgia Tech to test the GAMMA platform to remotely monitor water flow in key countries. The GAMMA “kernel” device uses Bluetooth through a phone app (acting as “data mules”) to pass real-time distribution data to the cloud without needing internet. HWI installed the first GAMMA device in Haiti this earlier this year. We are receiving data – which is especially promising for when crisis like COVID-19 hit – and beta testing for future improvements.

The Philanthropic Impact

Spotlight On Corporate and Foundation Giving

From our humble beginnings, support from corporations and foundations has been an essential source of funding for our safe water projects and programs. Beginning in 2002 when Healing Waters was founded, corporate giving and foundation grants, coupled with gifts from individual donors helped to launch our very first water projects located in the Dominican Republic. In subsequent years, critical water project investments from corporate and foundation partners were instrumental in helping Healing Waters expand operations in Guatemala. As operations continued to grow, these partners made additional investments in capacity building, health & hygiene curriculum and program development, and water project expansion —helping to foster new strategic growth and partnerships throughout Guatemala, Mexico, Haiti, the Dominican Republic, and beyond.

This year, amid a complex climate for charities due to the impact of COVID-19, we would like to express sincere gratitude to our corporate and foundation partners who have been committed to stabilizing and enhancing life-transforming projects and programs in partnership with Healing Waters.

“

We are so pleased that we are now completing our 15th consecutive year of supporting the work of Healing Waters. We appreciate the integrity, transparency and accountability that HWI has demonstrated over these years to make sure that each gift is used prudently to provide life-giving water and hygiene resources around the world. We know that over this time, HWI has blessed tens of thousands of people in need with clean, safe water - multiplying our gifts many times over as they have stewarded these resources as good and faithful servants of our Lord Jesus Christ.”

—President, Foundation Partner



Financials

	FISCAL 2020
SUPPORT AND REVENUE	
Contributions	\$ 1,847,682
Water Sales Revenue	\$ 113,368
Other	\$ 8,278
Total Support and Revenue	\$ 1,969,328
EXPENSES	
Program Services	\$ 1,745,697
Support Activities	
Management & General	\$ 87,210
Fundraising	\$ 337,877
Total Expenses	\$ 2,170,784
Change in Net Assets	\$ (201,456)
Net Assets - Beginning of Year	\$ 1,170,344
Net Assets - End of Year	\$ 968,888

In conformance with two of our Core Values; Integrity and Accountability, Healing Waters adheres to the highest industry standards by employing proper accounting principles and annual external audits. We maintain our accreditation and standing with Evangelical Council for Financial Accountability, GuideStar, and Charity Navigator..



CHARITY NAVIGATOR

CONSOLIDATED BALANCE SHEET

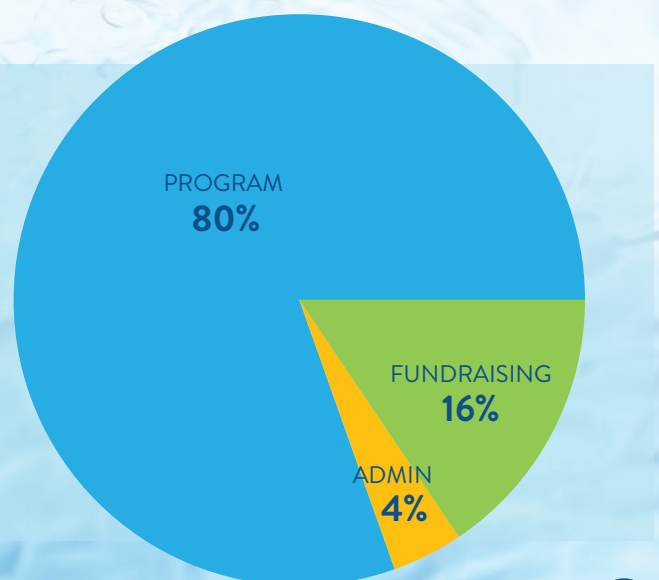
As of June 30, 2020

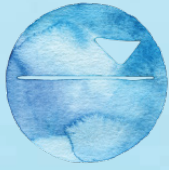
ASSETS	
Cash	\$ 821,644
Investments held to maturity	\$ 123,378
Accounts Receivable	\$ 111,716
Inventory	\$ 107,787
Prepaid Expenses	\$ 19,929
Furniture and Equipment	\$ 35,259
Total Assets	\$ 1,219,713
LIABILITIES AND NET ASSETS	
Liabilities	
Accounts Payable	\$ 35,162
Accrued Expenses	\$ 77,263
Refundable advance	\$ 138,400
Total Liabilities	\$ 250,825
Net Assets	
Unrestricted	
Operating	\$ 463,823
Equity in Furniture and Equipment	\$ 35,259
Total Unrestricted	\$ 499,082
Temporarily Restricted	\$ 469,806
Total Net Assets	\$ 968,888
Total Liabilities + Net Assets	\$ 1,219,713

Allocation of Every Dollar Received

Healing Waters commitment to deeper community impact through program improvements is reflected in our increase in program spending and reduction in net assets.

During the 12-month period, we were able to spend 80 cents of every dollar on programs.





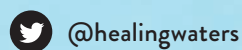
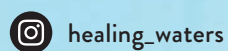
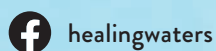
HEALING WATERS INTERNATIONAL

*And what does the Lord require of you?
To act justly and to love mercy and to
walk humbly with your God. Micah 6:8*

Healing Waters International

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