



HEALING WATERS  
INTERNATIONAL

HEALING WATERS INTERNATIONAL 2017 ANNUAL REPORT

# Let's Celebrate!

CELEBRATING LIVES, CELEBRATING IMPACT, CELEBRATING YOU!



# A REASON FOR CELEBRATION

The theme of this report is “Let’s Celebrate!” And its people we are celebrating. We celebrate the community members that we worked alongside in 2017 who have bravely and eagerly stepped forward and acted to solve their own local water crises. We celebrate donors, advocates, influencers and volunteers, whose passion fueled this mission by their gifts, voices, ideas and volunteerism. We celebrate our dedicated, tireless program staff in the field whose relationships with community leaders and expertise in WASH ensure excellence and impact.

Together, let’s all celebrate God’s work and the privilege we have to be a part of it!

That work in 2017 included water systems and programs for 84 new communities. We grew our organizational capacity, introduced a new and more impactful Health & Hygiene Program, and rolled out a robust Salesforce cloud-based monitoring and evaluation system for capturing critical program data at every project.

What all of this means is that while we are striving to reach as many as possible with safe water’s life-saving benefits, we will never stop working to find ways to deepen the impact our programs deliver to individuals and communities.

A successful safe water program includes not just infrastructure and tools, but life-enhancing impact on real people such as revived health, economic savings and new relevant knowledge that opens doors of opportunity. We believe a water project should not just provide people safe water to drink from, but it should help them become a fountain of living water to others. As Jesus said, “If anyone thirsts, let him come to me and drink. Whoever believes in me, as the Scripture has said, ‘out of his heart will flow rivers of living water’”

So, we celebrate God and his amazingly simple yet supernaturally powerful gift of water. He created it and offers it as a source of physical life and spiritual life. Thank you for your passionate support in our mission to help everyone, everywhere have access to this amazing gift.

Celebrating with you,  
Rob Anthony  
CEO, Healing Waters International





A blue wall with educational posters and a window. One poster on the left says "HAY QUE LAVAR TODAS LAS MANOS" (We must wash all hands) and shows a diagram of hand washing. Another poster on the right says "¡Sí! al agua potable" (Yes! to drinking water) and shows a water drop. A window with a dark frame is in the center. A blue ribbon is tied to the left side of the wall.

"Be glad in the Lord, and rejoice, O righteous,  
and shout for joy, all you upright in heart!"

—Psalm 32:11







# DEMANDING SAFE WATER

Kayla Huff, Director of Development & Marketing

One of my favorite places on earth is an unassuming pre-school just on the northern outskirts of Santo Domingo, Dominican Republic.

The school takes care of kids from six weeks to six years and if I ever live in the DR with kids, you better believe I would send them to El Almendro Preschool.

Every time I visit El Almendro I'm greeted by kiddos who are thriving – receiving quality education, learning how to care for their bodies and souls, and dancing every chance they can get! Every visit always includes a dance party! El Almendro is a safe haven for over 300 children who come from the impoverished area surrounding the school. There are over 450 children on the waiting list to come to El Almendro! Most of the students come from single-parent homes or live with their grandparents because both parents have left.

For the last five years, El Almendro has not only provided top-notch holistic care to the children they care for, but they have also served safe

drinking water to their students and the surrounding community. They have distributed over 4.1 million liters of clean water since 2013! (Fun fact: The water operator who runs the water store was formerly a student at El Almendro!)

So it came as no surprise when we found out that the community surrounding El Almendro was up in arms when the water system was closed down for a brief period of time. What started as routine maintenance and upgrades to enhance operations at the store led to structural issues with the building. This is hardly acceptable when an entire community and school depend on it for safe drinking water!

While our model works to give the community full ownership of the project itself, we feel strongly about engaging with our site partners in an ongoing relationship, because truly, at the heart of all we do,

we are about relationships! So our field staff replied to the “emergency” and worked alongside the site leadership team to get things up and running quickly!

I love this story because it speaks to the heart of our work. We want to see communities thriving because of safe water. We want to see community leaders using water as a tool to reach the greatest needs of their people. We want to see families demanding safe water – because it is a basic human right. And we want to help in a way that gives a hand up, not a hand out.

I'm happy to report that the water store at El Almendro is producing safe drinking water again and the people are celebrating! It is a privilege for Healing Waters to work alongside of communities like El Almendro and we are grateful for the opportunity to resource them with an asset they can use to transform their community!



# THE URGENCY REQUIRES SCALE

As part of our 2020 Vision we recognized that the water crisis carries great urgency for those whose lives it impacts – and our response was to set a goal to double our growth and triple our impact by 2020. One of the key areas of development we strived for in 2017 was the number of projects we were able to implement in our four program countries.

**Mexico**

# of projects in 2017:	16
# of projects total:	48
# of staff:	5
Total people impacted:	22,899
Total water distribution:	42,113,494 gallons

A large component of this growth is attributed to our strategic partnerships with organizations like Compassion International, Food for the Hungry, Mercy Corps, Paradise Bound Ministries, and Nazarene Compassionate Ministries. Our partnerships with these like-minded organizations allow us to lend our expertise in water purification, health and hygiene education, and small enterprise water sales and distribution to better maximize the health impacts of their current programs serving children and communities.

**Guatemala**

# of projects in 2017:	19
# of projects total:	58
# of staff:	8
Total people impacted:	21,135
Total water distribution:	39,519,500 gallons

**Dominican Republic**

# of projects in 2017:	11
# of projects total:	84
# of staff:	5
Total people impacted:	100,982
Total water distribution:	191,927,534 gallons

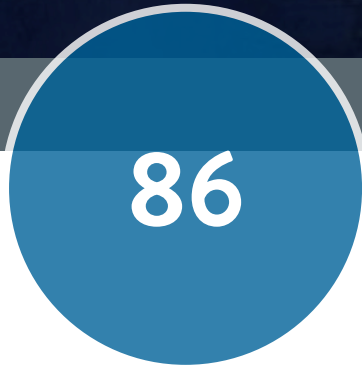
**Haiti**

# of projects in 2017:	12
# of projects total:	27
# of staff:	5
Total people impacted:	2,147
Total water distribution:	891,026 gallons

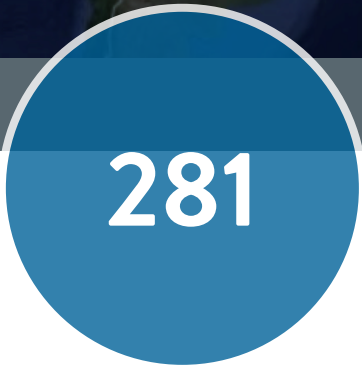




# OUR IMPACT: IT'S ABOUT PEOPLE



NEW PROJECT  
INSTALLS AND  
ACTIVITY IN 2016



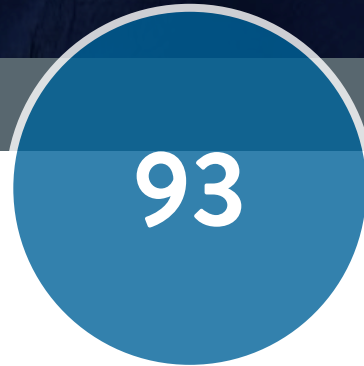
TOTAL ACTIVE  
PROJECTS



CUMULATIVE LITERS  
DISTRIBUTED



PEOPLE SERVED  
DAILY



SITE VOLUNTEERS



NEW HEALTH  
& HYGIENE  
PARTICIPANTS



JOBS CREATED AT  
WATER PROJECTS





# CLOTHED IN STRENGTH & DIGNITY

Kendra Jarrell, Health & Hygiene Coordinator

**In 2017, we were thrilled to launch our new women's Health & Hygiene Program in the Dominican Republic, Guatemala, Haiti, and Mexico.**

Our program, Clothed in Strength & Dignity, teaches women how to protect themselves and their families from illness through health & hygiene education. This information is taught through discussion groups that meet in homes in the community and are led by a facilitator trained by our H&H staff. These small groups provide a non-threatening and intimate environment.

One thing women have in common – whether in a rural indigenous community, a church in a small town, or a rough inner-city neighborhood – is that they often feel alone and overwhelmed with the cares of the world. The vision of our program is to provide a vehicle for women to come together with other women, share, and learn about things that affect their daily lives.

## DIGNITY

**EVERY WOMAN, CREATED IN THE IMAGE OF GOD, HAS BEEN FASHIONED BY THE HAND OF HER CREATOR WITH DIGNITY.**

Our program focuses not only on physical health—but also spiritual health. The program contains a bible study where the women learn about their value in the eyes of God, through Psalm 139 and Proverbs 31. It is our privilege to teach women in communities across the world that there is a God who created them, knows them by name and loves them.

## STRENGTH

**WOMEN ARE THE KEY TO THE HEALTH OF THE FAMILY.**

Our health & hygiene program is simple, practical, and interactive. The topics discussed in each meeting are:

- 1 Water is Life or Death
- 2 Germs and Handwashing
- 3 Diarrhea and Dehydration
- 4 Clean House: Healthy Home
- 5 Personal & Feminine Hygiene
- 6 Nutrition for the Family

## IMPACT

**WE ARE EQUIPPING AND EMPOWERING WOMEN TO BE HEALTH PROMOTERS IN THEIR COMMUNITIES.**

Our first women's program this year was at a project in the most dangerous zone of Guatemala City. Our site partner runs a children's feeding center and tutoring center for underprivileged kids, and our first group of women were 10 moms from the center. At the first meeting, many of the women shared that they experience low self-worth and even depression that prevents them from properly caring for themselves, their children, or their homes.

Throughout the program, they learned practical life-giving information and couldn't keep it to themselves! The women divided up into 3 teams to assist at the children's feeding center: one group worked in the kitchen to assist with hygienic food preparation; another made sure the dining area was clean; and the third group made sure the kids all washed their hands properly before they ate. And that's not all – the women were so impacted by the program that after it concluded, they decided to form and lead new groups of women in their neighborhoods!



"She is clothed with strength and dignity;  
she can laugh at the days to come."

—Proverbs 31: 25



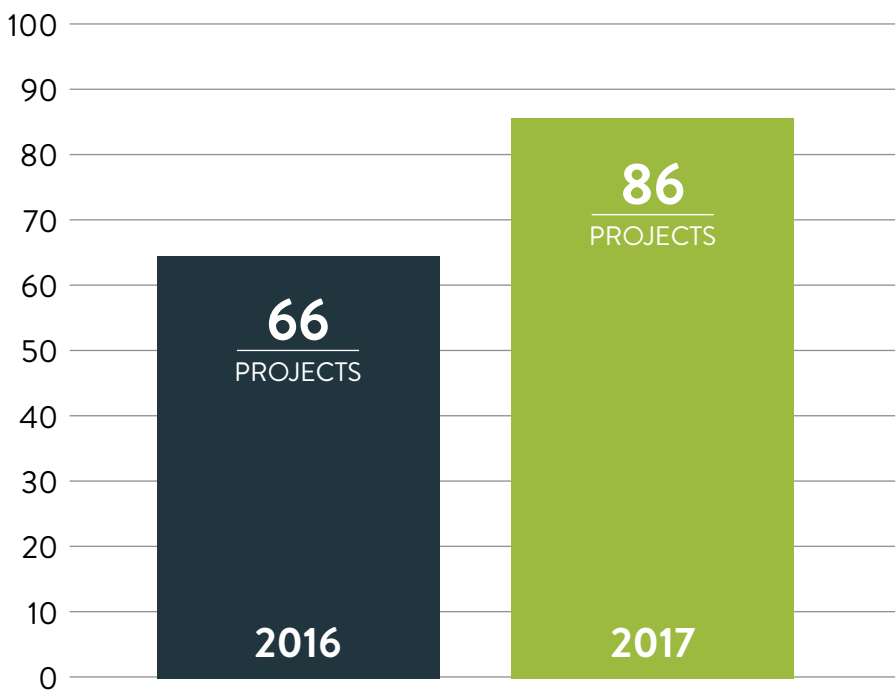


# FINANCIALS

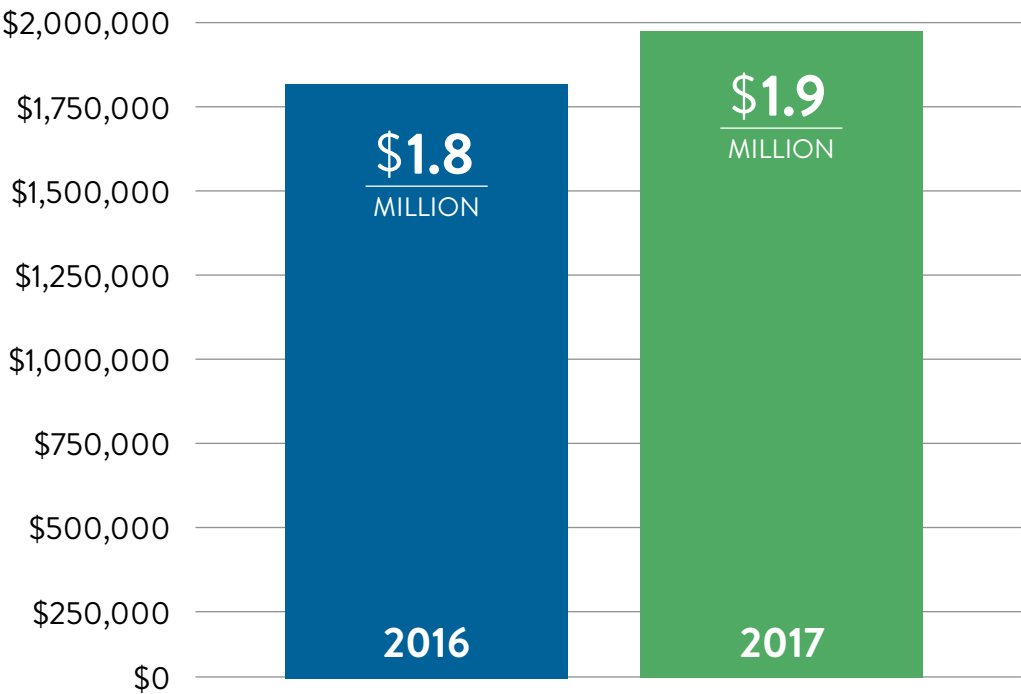
	2017	2016
<b>SUPPORT AND REVENUE</b>		
Contributions	\$ 1,941,954	\$ 1,821,143
Water Sales Revenue	\$ 118,717	\$ 139,429
Other	\$ 11,851	\$ 8,391
<b>Total Support and Revenue</b>	<b>\$ 2,072,522</b>	<b>\$ 1,968,963</b>
<b>EXPENSES</b>		
Program Services	\$ 1,612,835	\$ 1,307,999
Support Activities		
Management & General	\$ 116,199	\$ 148,763
Fundraising	\$ 271,082	\$ 264,410
<b>Total Expenses</b>	<b>\$ 2,000,116</b>	<b>\$ 1,721,172</b>
<b>Change in Net Assets</b>	<b>\$ 72,406</b>	<b>247,791</b>
Net Assets - Beginning of Year	\$ 1,266,130	1,018,339
Net Assets - End of Year	\$ 1,338,536	1,266,130

In conformance with two of our Core Values; Integrity and Accountability, Healing Waters adheres to the highest industry standards by employing proper accounting principles and annual external audits. We maintain our standing with Evangelical Council for Financial Accountability, GuideStar, Excellence in Giving, and Better Business Bureau.

## 30% MORE PROJECTS

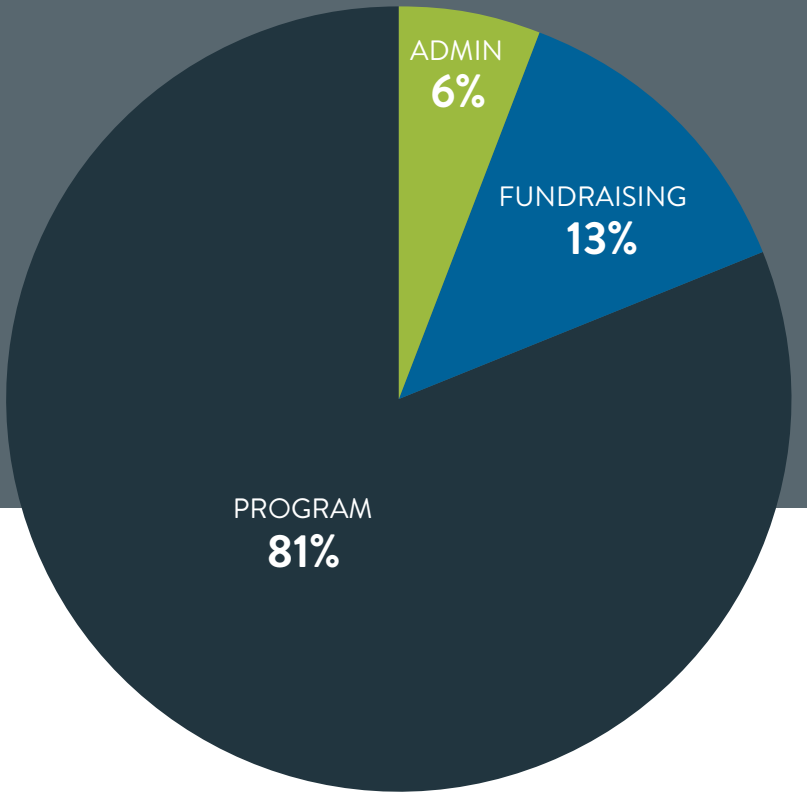


## 7% MORE FUNDING



## DONATION ALLOCATION

In 2017, we were able to spend 81 cents of every dollar on programs. Increased investment in development capacity led to increases in project funding of \$170K in 2016 and \$150K in 2017. This in turn led to an increase in project installations and activity of 20% in 2016 and 30% in 2017. Efficiency gains and capacity building allowed for a 30% increase in program output with a corresponding reduction in total cost per project of 11%





# THANK YOU!

Thank you to all our supporters, partners, and friends for joining us in this vital Kingdom work!



**HEALING WATERS**  
INTERNATIONAL

**Board of Directors:**

Mark Wentzien, Chairman

Rob Anthony

Dwayne Cooper

Dan McGrath

Ken Timboe

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