

**HEALING WATERS**  
INTERNATIONAL



# One Story at a Time

Healing Waters International 18-month Annual Report ending June 30, 2019.



Dear Healing Waters International Family, Friends, and Partners,

Some of you know that one of my favorite verses from the Bible is Mark 9:41:

“If anyone gives you even a cup of water because you belong to the Messiah, I tell you the truth, that person will surely be rewarded.”

It's such a simple gesture. So why is it a big deal? Sharing a drink of water with someone who's thirsty just seems what you ought to do. Why does Jesus say you'll be rewarded?

I don't know for certain, but I can offer one possible answer: To a person who's parched, weak from dehydration, or debilitated by dysentery, a drink of cool, clean water is two things – relief and relationship. Relief for the body and relationship with another person who cares. Being without water is isolating and dehumanizing. And while the relief provided by one cup of water will last just a little while, it's impossible to determine how deeply and for how long a person's soul will feel the effects of having been touched by a simple act of compassion and grace from another human being.

At Healing Waters International, we know that meeting people's basic need for water through infrastructure and systems goes a long way to bring relief from the physical suffering that a lack of safe water imposes on children, women, and men. But we're also convinced by the example of Jesus that spiritual health and vitality result from relationships of grace. The power of the Gospel of Jesus was that he delivered material help to the poor (food, healing) but also walked with them and talked with them, sharing words of hope, love and encouragement. It was through relationship that spiritual thirst was quenched and spiritual hunger alleviated.

There are many excellent organizations that you can support in the huge effort to end the global water crisis. I simply want our supporters to understand that when you contribute to Healing Waters International, you are investing in not only the relief that safe water brings to people physically, but you are investing in an organization that places a priority on the transformative power of grace through relationship. At every level and intersection of our work we're intentional about following the example of Jesus. The deeper and longer lasting (eternal) impact of our work and your investment – and the reward Jesus spoke of – flows out of people, not out of a tap.

Thank you for being the ones who make it possible to share the gift of safe water with thousands of dear brothers and sisters around the world who didn't have it before!

P.S.

Please note that HWI has moved from a calendar year to a fiscal year ending June 30 for financial reporting. The results presented in this transitional year Annual Report therefore correspond to an 18-month period, January 1, 2018 through June 30, 2019.

-Rob Anthony, CEO





# Wesly Hippolyte



Wesly Hippolyte, our Haiti Operations Manager and Country Director, has a beautiful story of opportunity inside and outside of his home country – and shares with us the type of relationship and responsibilities he has with his community after his experience with Compassion International and Healing Waters International. In Wesly’s words...

I grew up in a small countryside village in the southeastern part of Haiti called Maciux. The village had almost no infrastructure, but we did have a small church. My local church provided many positive opportunities for me and had a partnership with an organization called Compassion International. At the age of six, I registered with the local Compassion Center and continued in their program throughout grade school until I reached college. Once I started college, I learned that students of Compassion had the opportunity to apply for a specific program where two students would be chosen to visit the United States. I applied and was selected to be one of the participants and was given the opportunity to intern at the Compassion International Headquarters in Colorado Springs, Colorado.

During my internship, I traveled around sharing about my experience as a ‘Compassion Child’ with some of the Compassion International child sponsors. One of the places I was privileged to speak was at Red Rocks Church in Denver, Colorado. It was at Red Rocks where I was introduced to Healing Waters International, a partner of the church. After finishing my internship with Compassion and returning to Haiti, my relationship with Healing Waters continued. Soon after, I was offered a position as the Operations Manager as they began their work in Haiti. Since then, being part of the Healing Waters team has been one of the biggest blessings I have ever received. I have been able to work with many churches in Haiti and Christian organizations to help address big problems in communities such as that of providing people with safe drinking water and it has been an amazing journey for me!



# Healing Waters' partnerships

Wesly's story and Healing Waters' partnership with Compassion International illustrates why we work in partnership with other great organizations where we build on each other's strengths to deepen community impact. Earlier this year, Healing Waters worked with Compassion International to bring safe water to the region of Macieux where there was no access to water. At one time there had been a pipeline, but it had long ago fallen into disrepair. Over the years, various attempts had been made to drill wells and those too failed. Some establishments trucked water up from the river several kilometers away when there was vehicle access, but the majority of people living in this area had to carry water from the river or spring on foot, which could be up to 3 kilometers away from their homes.

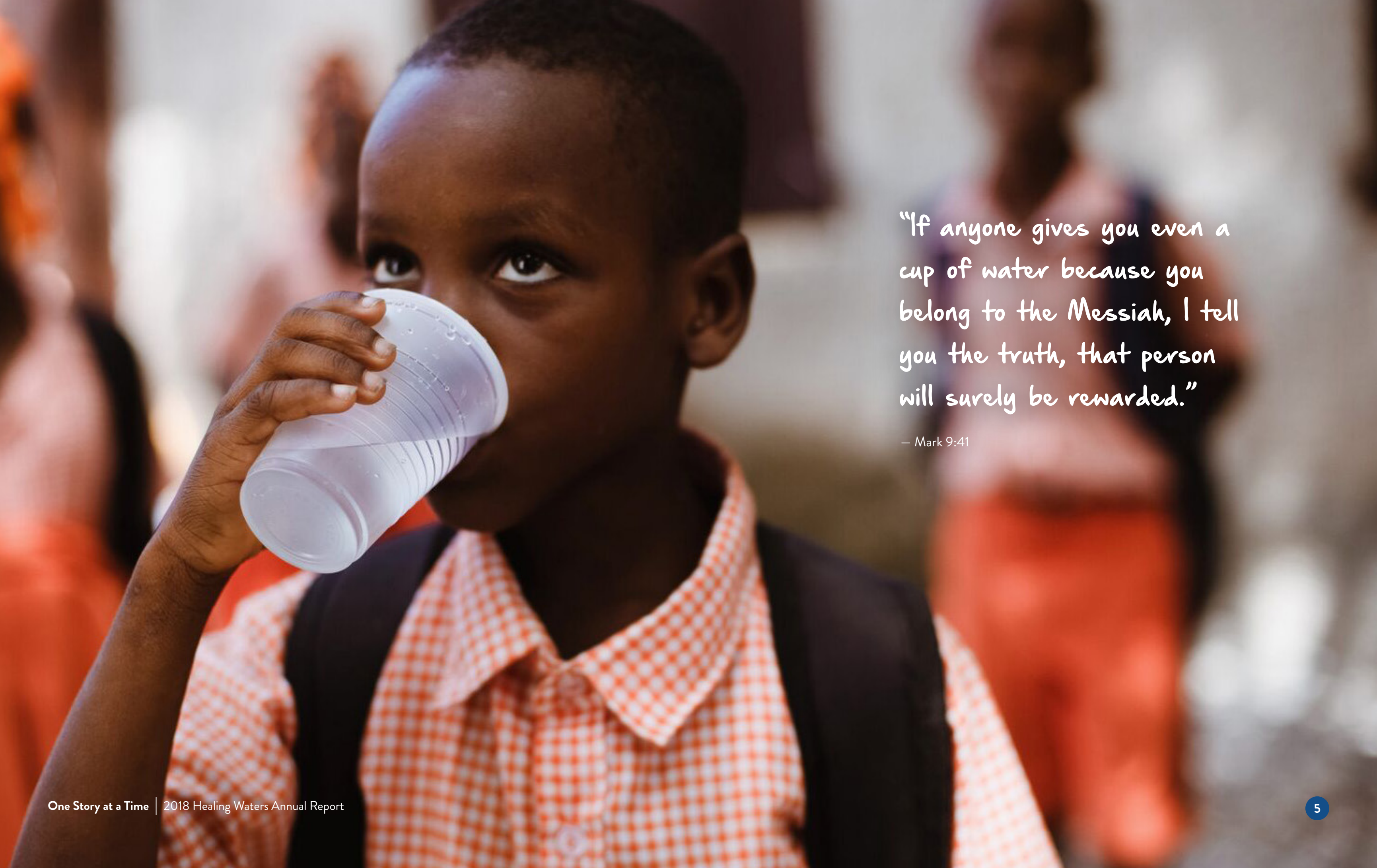
To solve the problem and bring safe water access, Healing Waters had to design a water line 5 kilometers long to reach all the villages along the way, which encompassed 8 sub-communities, and nearly 3000 people. Now, safe water is flowing in these communities and it is the first time the residents have ever had reliable access to safe water. It is also our largest water infrastructure project to date. Our teams demonstrated their technical capabilities in designing and implementing projects of a much larger scope and scale. The partnership with Compassion Haiti was instrumental in mobilizing resources and engaging local leaders in order to successfully address the urgent need for safe water in these very remote and marginalized communities.



One Story at a Time | 2018 Healing Waters Annual Report





A close-up photograph of a young boy with dark skin and short hair, looking slightly to the left while drinking from a clear plastic cup. He is wearing a red and white checkered shirt under a dark vest. The background is blurred, showing other people in a crowd.

*"If anyone gives you even a cup of water because you belong to the Messiah, I tell you the truth, that person will surely be rewarded."*

— Mark 9:41



# Deeper Community Impact Through Program Improvements

Our team is continually evaluating, innovating, and adapting to more effectively deliver the greatest benefits to the communities where we work. While our model involves safe drinking water purification, water-store business and operations training, and health & hygiene education (H&H), we have developed each area to be even more robust.

Since revamping our H&H program content and contextualizing the methodology to each community, the number of participants in the program has grown by 500% since 2017. An interesting breakthrough has occurred with men starting to participate in our women-focused Clothed in Strength and Dignity program, where they learn about health and hygiene and how God loves them as well as how God sees and values women! As our work reaches even more remote communities our local trainers are teaching the H&H curriculum in five different indigenous languages.

In Haiti, our partnership with Compassion International has expanded to include our H&H program alongside

safe water projects in communities where Compassion operates their Child Development Centers.

Our monitoring and evaluation process has led us to deepen the level of ongoing technical and operational support of our site partners who lead and operate the projects. We have increased the frequency of site visits and have also established new, more concrete, performance indicators. All of this has produced greater commitment and resolve in our local partners for improved project administration.

Healing Waters has greatly focused our efforts on advancing innovations in our water purification systems, particularly in Haiti. First, our team in Haiti has developed new technical proficiencies that enable them to accomplish more functions in-house. Second, we have developed new solar-powered ultrafiltration and reverse osmosis systems that permit reliable purification in remote settings with an unreliable electric grid and keep operational costs very low. These new solar designs will be extended into our other operational countries where applicable. Additionally, our team in Haiti designed and implemented projects with complex water infrastructure components, for example, a 5-kilometer pipeline which transports water from a spring to the water kiosk. Our teams continue to grow in their ability to deliver a broader range of engineered water solutions for water







access, transport, purification, and distribution – giving us the capability to solve even tougher water issues in more difficult places.

Guided by our strategic priority of investing resources where the need is greatest, we made an intentional shift in 2018 to implement fewer new water projects in the Dominican Republic. Healing Waters began working in the Dominican Republic in 2002 and now has 91 active water projects in operation. We have been a leader in helping the population reach a very high level of access to safe water. Our DR team is now focused primarily on strengthening the impact of existing operations while we pursue new project growth in other countries that have greater need.

We are thankful to all our partners and supporters, especially those who provide general funding which we are able to invest in capacity building initiatives like these to directly enhance the quality of our program impact and scale the number of people we can reach with the physical, economic, social and spiritual benefits of access to safe water.



# Global Impact\*

96

New projects installed  
and new activities in  
Jan. 2018 – Jun. 2019

397

Total Active Projects

1.3<sub>B</sub>

Cumulative liters  
distributed

241.7<sub>k</sub>

People served with  
safe water

6,795

New Health & Hygiene  
participants in Jan.  
2018 – Jun. 2019

140

Site Volunteers

## Mexico

21 new projects

70 active projects

27,376 people served safe water

182,450,159 total liters distributed

7 staff

## Haiti

15 new projects

43 active projects

4,458 people served safe water

6,767,120 total liters distributed

7 staff

## Dominican Republic

9 new projects

91 active projects

96,991 people served safe water

825,393,671 total liters distributed

3 staff

## Guatemala

30 new projects

88 active projects

29,315 people served safe water

176,313,904 total liters distributed

8 staff





Delmi



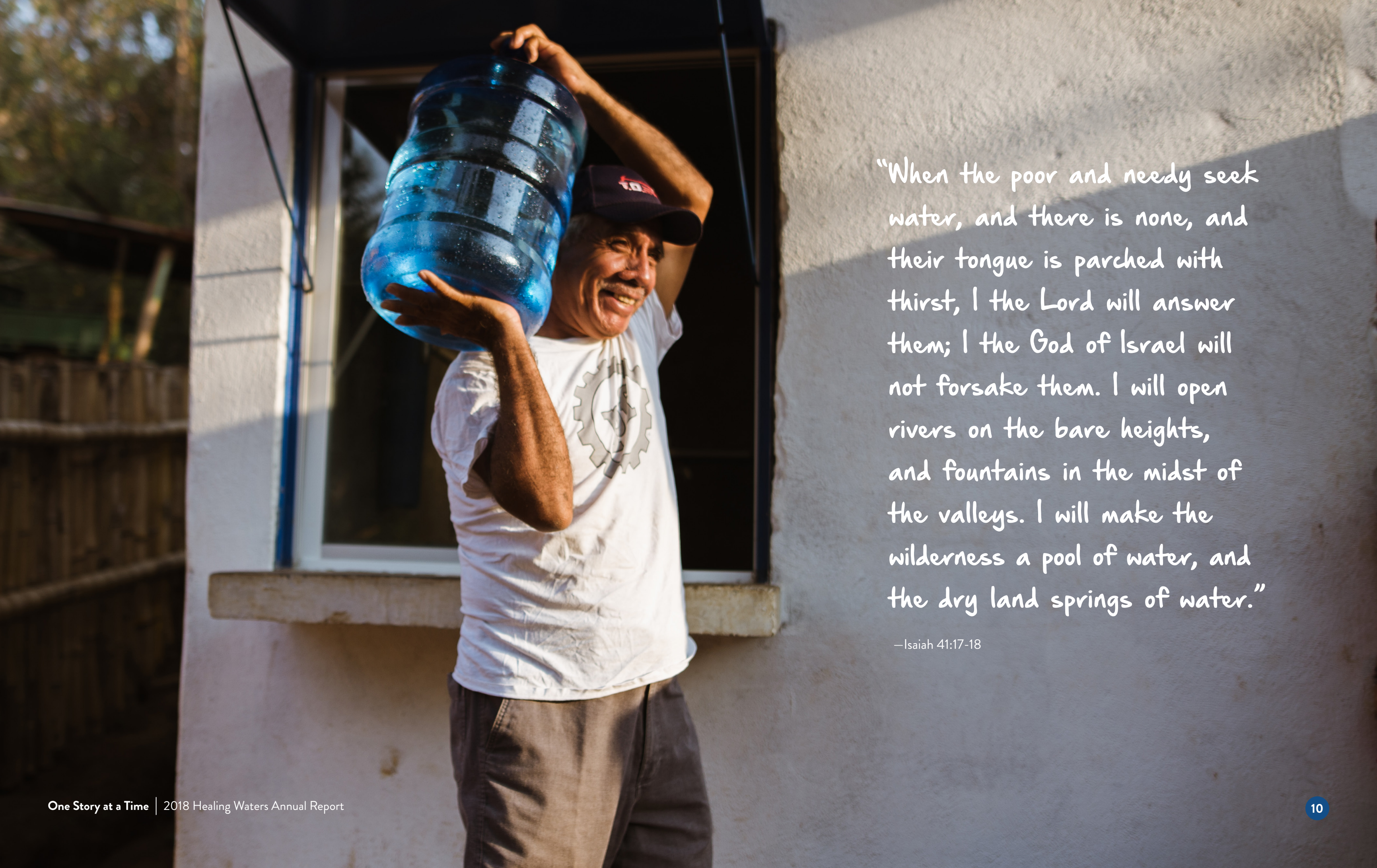
In the rural community of Punta de Palma, Guatemala, near the Caribbean coast lives a woman named Delmi. Delmi and her family have spent their entire lives consuming unsafe water, resulting in frequent illnesses and causing them to be unable to work or attend school regularly. Even though the water came from a tap, it was full of contaminants that made people sick. This past year, Healing Waters partnered with a Guatemalan ministry called Mision el Faro to ensure that the people of Punta de Palma no longer drink unsafe water!

Before Healing Waters began working in Punta de Palma, Delmi was unaware of the bacteria present in their drinking water. She told our staff she did not know it was unsafe for her family's health because the water looked clear. Once she learned what was causing her family to get sick, Delmi began purchasing safe drinking water from the new water store. Delmi also heard about the Health and Hygiene classes and signed up for the women's program, "Clothed in Strength & Dignity," which uses lessons from Psalm 139 and Proverbs 31 to teach them new health and hygiene concepts and spiritual truths affecting women in particular. Through the classes and studying the Bible, Delmi built new relationships with other women in her community and has come to know the love of Jesus in tangible ways. Delmi said that through studying the Bible, she began to view herself through the eyes of God and slowly became more confident in herself. In Delmi's words...

***"Now, when I wake up in the mornings and see my children, we get together to pray and give thanks for what we have. This is a new habit I have built after my experience with the program. It has changed my spiritual life and my family's life in such a positive way!"***

What a beautiful testament of true transformation! Delmi's life and family will be forever changed through their access to safe water and new knowledge about their health. Healing Waters has implemented safe water projects in 87 communities across the country of Guatemala in places just like Punta de Palma. Our team is growing to reach more communities with the health and hygiene curriculum, and we are implementing our women's program in multiple indigenous languages in Guatemala and Mexico. That means that hundreds more women, men and children will learn the liberating truth about their God-given dignity as we continue to bring safe water and the good news of the Gospel to their communities.





“When the poor and needy seek water, and there is none, and their tongue is parched with thirst, I the Lord will answer them; I the God of Israel will not forsake them. I will open rivers on the bare heights, and fountains in the midst of the valleys. I will make the wilderness a pool of water, and the dry land springs of water.”

—Isaiah 41:17-18



# Financials

	FISCAL 2019 <small>18 Months</small>	2017
<b>SUPPORT AND REVENUE</b>		
Contributions	\$ 3,012,050	\$ 1,941,954
Water Sales Revenue	\$ 182,113	\$ 118,717
Other	\$ 18,001	\$ 11,851
<b>Total Support and Revenue</b>	<b>\$ 3,212,164</b>	<b>\$ 2,072,522</b>
<b>EXPENSES</b>		
Program Services	\$ 2,825,968	\$ 1,612,835
Support Activities		
Management & General	\$ 139,072	\$ 116,199
Fundraising	\$ 415,316	\$ 271,082
<b>Total Expenses</b>	<b>\$ 3,380,356</b>	<b>\$ 2,000,116</b>
<b>Change in Net Assets</b>	<b>\$ (168,192)</b>	<b>72,406</b>
Net Assets - Beginning of Year	\$ 1,338,536	1,266,130
Net Assets - End of Year	\$ 1,170,344	1,338,536

In conformance with two of our Core Values; Integrity and Accountability, Healing Waters adheres to the highest industry standards by employing proper accounting principles and annual external audits. We maintain our standing with Evangelical Council for Financial Accountability, GuideStar, Excellence in Giving, and Better Business Bureau.



## CONSOLIDATED BALANCE SHEET

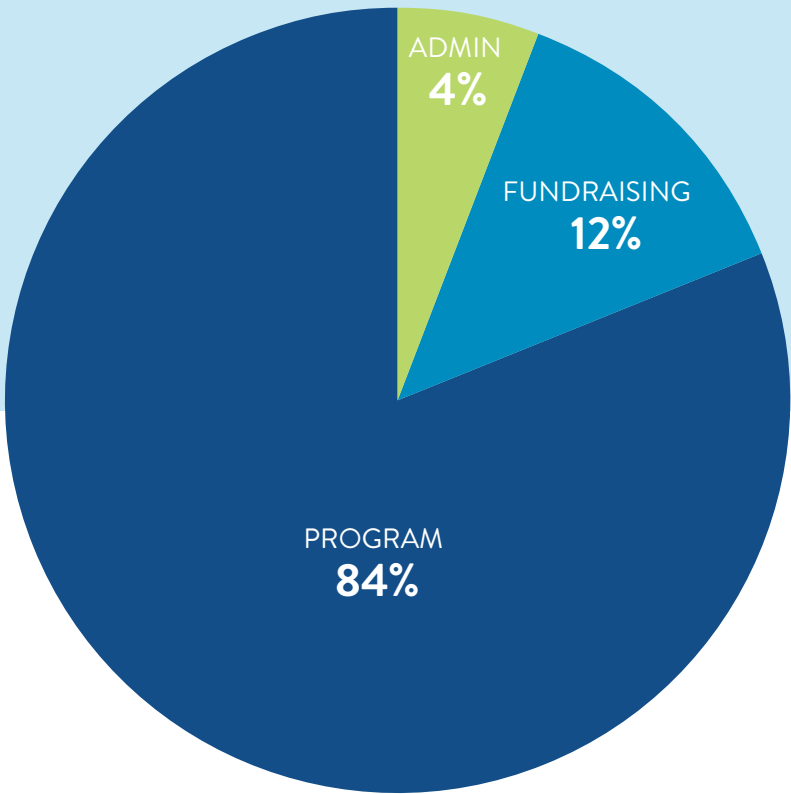
As of June 30, 2019

<b>ASSETS</b>	
Cash	\$ 829,926
Investments held to maturity	\$ 159,429
Accounts Receivable	\$ 135,088
Inventory	\$ 117,988
Prepaid Expenses	\$ 20,868
Furniture and Equipment	\$ 18,924
<b>Total Assets</b>	<b>\$ 1,282,223</b>
<b>LIABILITIES AND NET ASSETS</b>	
<b>Liabilities</b>	
Accounts Payable	\$ 32,076
Accrued Expenses	\$ 79,803
<b>Total Liabilities</b>	<b>\$ 111,879</b>
<b>Net Assets</b>	<b>\$ (168,192)</b>
Unrestricted	
Operating	\$ 765,140
Equity in Furniture and Equipment	\$ 18,924
<b>Total Unrestricted</b>	<b>\$ 784,064</b>
Temporarily Restricted	\$ 386,280
<b>Total Net Assets</b>	<b>\$ 1,170,344</b>
<b>Total Liabilities + Net Assets</b>	<b>\$ 1,282,223</b>

## ALLOCATION OF EVERY DOLLAR RECEIVED

FY 2019 (18-MONTHS)

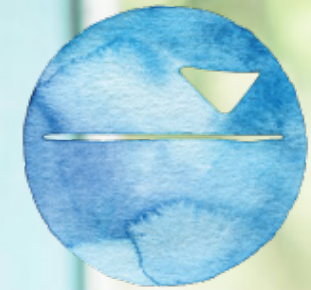
During the 18-month period, we invested 84 cents of every dollar directly into programs. Healing Waters’ commitment to deeper community impact through program improvements is reflected in our increase in program spending and reduction in net assets.





Thank you for being a champion  
for all the children, women and  
men in this world who lack the  
basic necessity of safe water.  
With your support, our mission  
is brought to life – to empower  
and transform communities and  
individuals with physical health,  
economic opportunity, and spiritual  
hope!

—Healing Waters



## HEALING WATERS INTERNATIONAL

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