



2011 Annual Report



THE TRANSFORMING POWER OF SAFE WATER IS... ▶ **Life Sustaining.**

“Whatever we do in the community, we do it in Jesus’ name. We sell water, we testify, we do everything to let people know about Jesus. The water system is a good tool to help us to reach people for Jesus Christ.”

-- Pastor Ernesto Bathermy, Iglesia del Nazareño
Los Americanos, Dominican Republic

Message from the CEO

Dear friends,

Thank you for caring enough about the ministry of Healing Waters that you would choose to review this annual report. In 2011, we completed our ninth year of serving the developing world with safe water. In addition, we continued the transition of the ministry to a Holistic Community Development model.

It is essential for Healing Waters to maintain its record of project sustainability. It is also essential to ensure project sustainability for the next decade working with our ministry partners. Our commitment to serving communities through the church, the Body of Christ, is steadfast and sure.

We must clearly state what we are about and what we are not about in ministry. We are about long-term transformation of people and communities. We are not about short-term relief. These facts guide our operations, staffing, and our stewardship.

The Holistic Community Development model supports this commitment with three operational elements:

1. **Water Treatment Solutions** – We established our Water Technology Team to develop an array of water treatment solutions that serve a wide variety of community demographics and field conditions.
2. **Health and Hygiene Education** – To increase measurable impact, we commit to changing existing habits and behaviors through education. Safe water alone is not enough. These biblically-based curriculums start with children, move to young women, and then to all adults.
3. **Local Ownership Model** – Locally-owned and operated sites are the key to this model. The model provides simple, sound, business plans and strategies that support local ownership and accountability.

Beliefs and principles that support this model include:

- There is no short-term solution for long-term development.
- What we do must work on the ground, or it doesn't work-period.
- Healing Waters would rather serve 1,000 people for ten years than serve 10,000 people for one year and then fail.

Transitions of this magnitude take time. We expect acceptance and implementation of this model to be slow and steady. "Slow and steady wins the race." We expect this theology and approach to bring sustainable, measurable impact for decades.

Warmest regards,



Chief Executive Officer

Our Vision

To see safe water provided in the name of Jesus in every poor community of the world.

Our Mission

Healing Waters International empowers local ministry partners to bring physical, social, and spiritual transformation to poor communities by providing sustainable, safe water solutions.

Core Values

Jesus-Inspired
Sustainability
Integrity
Accountability
Accessibility
Unity

Board of Directors

Evan Roth, Chairman
Ed Anderson
Marcus Boggs
Ross Ferrin



(1) Equip with Water Treatment Solutions.



(2) Educate children, young women and adults in health and hygiene education.



(3) Empower local leaders to own and operate the project.

Statistics by Country

2011 Inception to 12/31/2011

Dominican Republic		
People served per day	95,178	
New water projects installed	7	62
Total gallons distributed	17,369,982	94,330,825
Total gallons donated	955,167	4,683,570



Mexico		
People served per day	20,532	
New water projects installed	5	28
Total gallons distributed	3,747,015	25,019,371
Total gallons donated	247,010	1,357,827



Guatemala		
People served per day	18,998	
New water projects installed	6	32
Total gallons distributed	3,467,063	16,198,351
Total gallons donated	183,888	943,952



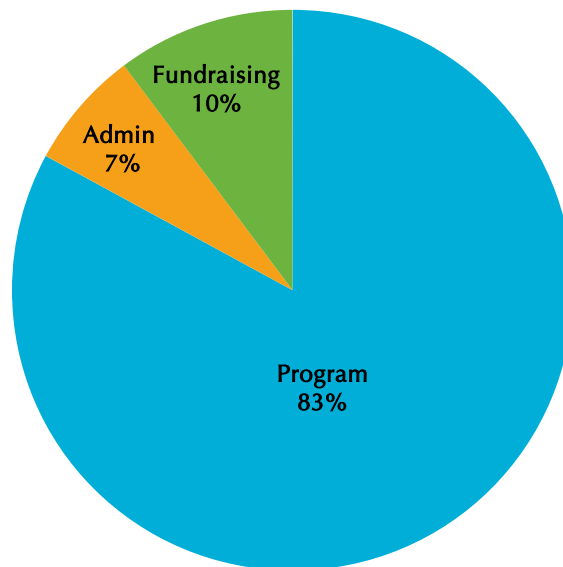
El Salvador		
People served per day	25	
New water projects installed	1	1
Total gallons distributed	4,500	4,500
Total gallons donated	n/a	n/a



Global		
People served per day	134,732	
New water projects installed	20	124
Total gallons distributed	24,588,560	135,553,047
Total gallons donated	1,386,065	6,985,349

Financial Activities

	2011	2010
SUPPORT AND REVENUE		
Contributions and Other	1,093,324	1,229,397
Water Sales	443,174	440,107
Total Support and Revenue	1,536,498	1,669,504
Expenses		
Program Services	1,428,307	1,346,529
Support Activities		
Management & General	117,670	123,502
Fundraising	176,251	241,509
Total Expenses	1,722,228	1,711,540
Change in Net Assets	(185,730)	(42,036)
Net Assets - Beginning of Year	1,002,899	1,044,935
Net Assets - End of Year	817,169	1,002,899



Financial Position

	2011	2010
ASSETS		
Cash	587,340	639,228
Accounts Receivable	41,482	39,422
Inventory	106,657	78,814
Prepaid Expenses	26,205	44,134
Furniture and Equipment	166,225	278,316
Total Assets	927,909	1,079,914
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts Payable	25,082	29,364
Accrued Expenses	85,658	47,651
Total Liabilities	110,740	77,015
Net Assets		
Unrestricted		
Operating	169,399	368,439
Equity in Furniture and Equipment	166,225	278,316
Total Unrestricted	335,624	646,755
Temporarily Restricted	481,545	356,144
Total Net Assets	817,169	1,002,899
Total Liabilities + Net Assets	927,909	1,079,914

